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## **Highlights**

	12.31.2003	12.31.2002	12.31.2003
(in millions)	NTD	NTD	USD
Major financial data at year end			
Total assets	1,445,688	1,309,866	42,523
Loans, bills purchased and discounted	853,012	815,405	25,090
Deposits and remittances	1,137,152	1,082,496	33,448
Common stock	46,216	38,216	1,359
Stockholders' equity	57,901	<b>57,28</b> 5	1,703
Operating results			
Total revenue	48,259	54,032	1,420
Total expenses	67,144	86,533	1,975
Pre-tax loss	(18,885)	(32,501)	(555)
Income tax benefit	5,578	7,777	1 <b>64</b>
Net loss	(13,307)	(24,724)	(391)
Capital adequacy ratio			
BIS capital ratio	8.96%	8.99%	
World rank			
The Banker - by tier 1 capital (12/02)	214	147	
The Banker - by total assets (12/02)	183	169	
Distribution network			
Domestic full/mini/sub-branches	173/6/13	170/6/13	
Domestic securities brokerages	0	16	
Overseas branches/rep. offices/OBU	12/3/1	12/2/1	
First Commercial Bank (USA)	1 main office & 3 branches	1 main office & 3 branches	
Number of employees	6,742	6,732	

<sup>\*</sup>NT\$33.998:US\$1.00

## **History**

First Commercial Bank is one of the largest and oldest financial institutions in Taiwan. The Bank celebrated its 100th anniversary on November 26, 1999. In coordination with the government's financial liberalization policy, the Bank was privatized on January 22, 1998, making it the biggest private bank in Taiwan.



- 1899 Savings Bank of Taiwan established
- 1912 Merged with Commercial and Industrial Bank of Taiwan (est. 1910)
- 1923 Merged with Chia-I Bank (est. 1905) and Hsin-Kao Bank (est. 1916)
- 1945 Reversion of Talwan from Japanese Governance
- 1949 The Bank was renamed First Commercial Bank of Talwan
- 1967 The Bank started international business
- 1976 The Bank's name was shortened to First Commercial Bank
- 1998 The Bank was privatized
- 1999 Centennial Anniversary
- 2003 First Financial Holding Company established

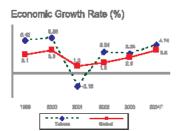
## **Message to Our Shareholders**



Steve S.F. Shieh Chairman of the Board

"Managing productive change, so as to establish unique market strength"

Looking back over the first half of 2003, economic performance in Taiwan and throughout the world was generally subjected to restraining pressure by the impact of the SARS epidemic and the U.S.-Iraq war. However, thanks to the leading resurgence of the American economy in the second half of 2003, global economic recovery strengthened which brought on a boom in Taiwan's exports, the main force in the island's economic rebound.



The recovery of the global economy continued into 2004, and Taiwan's exports kept on booming. This factor, plus a robust domestic demand, a upturn in the stock and real estate markets, and a steady improvement in employment, contributed to a rise in the domestic economic growth rate. According to preliminary statistics from the Executive Yuan's Directorate General of Budget, Accounting and Statistics, economic growth for 2004 will reach 4.74%, an Improvement over the 3.24% expansion achieved in 2003.

Thanks to the support and care of you, our shareholders and customers, plus the concerted efforts of all our staff, the Bank has maintained appropriate achievements in all businesses in 2003. With the domestic economic environment bottoming out and turning upward again, we look forward to positive operating prospects. The Bank's operating conditions and major business measures for 2003, and business plans for 2004, are briefly described below.

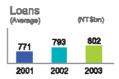
- The average amount of deposits throughout 2003 was NT\$1,036,500 million, for a target achievement ratio of 101.12%, and an increase of NT\$44,000 million or 4.43% over 2002.
- The average amount of loans outstanding during the year was NT\$801,700 million, amounting to 95.44% of the target; this was an increase of NT\$8,900 million over 2002, for a growth of 1.13%.
- Foreign exchange transactions carried out during 2003 totaled US\$133,700 million, for a target achievement ratio of 118.12%; this was an Improvement of US\$31,800 million over the previous year, for a growth of 31.26%.
- The sales of mutual funds, including domestic and off-shore funds, as well as foreign securities, totaled NT\$207,700 million, achieving 120.76% of the year's target. It was an increase of NT\$54,800 million or a growth of 35.84% over previous year.
- At the end of 2003, the custodian funds (including discretionary investment services custody) recorded a balance of NT\$418,000 million, achieving a target ratio of 104.48%. This represented an increase of NT\$80,400 million or a growth of 23.80% over 2002.
- Handling of securities brokerage in 2003 amounted to NT\$190,300 million, which represented 67.96% of the year's target, and a decrease of NT\$28,400 million or a decline of 13.00% over 2002.
- Total revenue and expenses for 2003 amounted to NT\$48,200 million and NT\$67,100 million respectively, leaving a pre-tax loss of NT\$18,900 million. With an income tax benefit of NT\$5,600 million, the Bank was left with a post-tax loss of NT\$13,300 million or NT\$3.32 per share.

#### Reducing NPL Ratio and Strengthening Risk Management

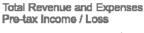
In order to speed up disposal of non-performing loans and reinforce the Bank's operating structure for a better loans quality, the allocation of reserves for bad loans and the writing-off of bad loans were increased in 2003. This led to a loss in the Bank's operations for the year, but NPL ratio was therefore reduced from 3.77% at the end of 2002 to just 1.46% at the end of 2003, far below the industry's average NPL ratio of 4.33% published by the Ministry of Finance.

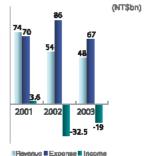
The Bank worked vigorously to build up an overall risk management system and established a Risk Management Department and Risk Management Committee with the aim of assuring the quality of assets while pursuing business and profit growth, thereby creating even better operating results and advancing the interests of shareholders.

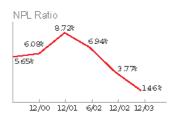












#### Capital Increase and Issuance of Debentures

To reinforce its financial structure, enhance its capital adequacy ratio, and build up its operating funds, the Bank carried out a capital increase via cash injection of NT\$14,000 million (with 800 million new shares, a par value of NT\$10 each, issued at a premium price of NT\$17.5). This boosted the Bank's capital from NT\$38,216 million to NT\$46,216 million. The Bank issued NT\$6,500 million worth of subordinate debentures during 2003. To upgrade the performance of its financial operations, the Bank also issued NT\$18,300 million worth of senior debentures . The total of these issuances reached to NT\$24,800 million. As of the end of 2003, the outstanding senior and subordinate debentures in accumulation amounted to NT\$55,300 million.

#### **Establishing and Relocating Branch Network**

In Taiwan, during 2003 the Bank moved and re-established the Pei-Dou, Lin-Yuan, Nan-Yang, and Wu-Ku Industrial Zone branches. On December 1, 2003 the business of sixteen securities brokerages was turned over to a sister company--First Taisec Securities Inc. Overseas, Ho Chi Minh City Branch, Shanghai Representative Office, and Hanoi Representative Office were established successively.

#### **Research and Development**

In the area of business performance, the Bank inaugurated "Chin Hao Yung time, fixed amount account transfer", "B2B online receivables financing", "supplier loans", "home stay loans", "micro-business financing", "Lady First cash cards", "loans for court-auctioned houses", "regular savings plan with variable amount", and "deposit linked products". It also introduced "First Class Platinum Card" and "I-First Card"; issued "Shiseido co-branded card", "Chengchi University affinity card", and "First Financial Group employees' card"; and completed installation of a wealth management banking system to provide exclusive services for VIP customers.



Launching a number of new products for Consumer Banking

#### **Business Plans for 2004**

We aim to achieve a budget target as follows for the year ahead:

Deposits: NT\$1,085 billionLoans: NT\$865 billion

- Foreign exchange transactions: US\$125 billion

Revenues: NT\$51 billion
Expenses: NT\$40 billion
Pre-tax income: NT\$11 billion

In view of the intense market competition and the risk environment, we realize more than ever the importance of connecting the organization structure with marketing strategies. We are engaged in the mapping out of an organizational structure characterized by a "clients first" culture. This business foundation intends to be customer oriented and professional marketing focused. We are planning to establish six business groups, like Wealth Management and Corporate Finance, etc., based on a comprehensive sales and service network. The front- and back-office operations will be clearly delineated in order to provide customers with a full range of financial services that are fast, convenient, and tallored to meet the need, thereby building up a good reputation of "clients first" for the Bank.

We believe that the organizational reshaping, still undergoing, will better form a solid foundation for the future business management. The marketing professionals can focus more on some high-value-added activities, like sales promotion and maintaining of customer relations, etc., so that the Bank will become the most competitive financial institution in Taiwan, strong holding the leading position in the financial market, and provide successful models of organizational restructuring and outstanding customer service in Taiwan's financial industry.



## **Market Analysis**



Long-I Liao President

"Approaching new tasks with new ideas" and "Asking how to add value for our clients to keep ahead of the competition"

#### **Overall Economy**

The global economy resumed a slow growth in the first half of 2003 under the impact of the war in Iraq and the outbreak of SARS, which also affected Taiwan's economy. Domestic demand weakened and manufacturing production was reduced, resulting in a less than satisfactory GDP. In the second half of the year, however, the two unfavorable factors dissipated. In addition, the world countries kept interest rates at low levels and adopted expansionary fiscal policies. This led the global economy toward a gradual but steady recovery. In the third and fourth quarters, Talwan's economic growth climbed up to 4.18% and 5.17% respectively and the year's growth rate reached 3.24%, thanks to surges in exports, the main force in the country's economy. The Directorate General of Budget, Accounting and Statistics predicts that Taiwan's economic performance for 2004 will turn from last year's "externally hot, internally cold" situation toward "externally hot, internally warm", and that economic growth for the year will reach 4.74%.

Commodity prices were kept down in 2003 by intense competition in the domestic retail market and by a continued slide in rental prices. As a result, there was a 0.28% decline in the consumer price index (CPI) for the year. The prices of international raw materials stayed firm from the beginning of 2004; however, because of the domestic market situation and the difficulties of passing on cost increases, CPI growth for the year is expected to be a marginal 0.48%.

#### **Finance**

Growth of the M2 money supply was slow in the early part of 2003, because Taiwan's people increased their investments in overseas financial products. Starting from May, the economy warmed up and bank credits grew. This combined with an influx of foreign investment and an increased accumulation of trade surplus resulted in M2 growth rising and eventually breaking through 5% by October. The average annual growth rate through the year was 3.77%, which ranged within the target (1.5% to 5.5%) set by the Central Bank. In terms of M2 plus bond funds, the average annual growth was 5.25%. This was also within the Central Bank's target range (3% to 7%).

#### **Interest Rates**

Because of abundant funds in the banking system, the overnight call rate fell from 1.515% at the beginning of 2003 to 1.160% on June 26. Following rate cutting by the U.S. Federal Reserve, the Central Bank reduced the rediscount rate and secured loan rate to 1.375% and 1.75%, respectively, on June 27, with an aim to revitalize the domestic economy and guard against credit crunch. The domestic economy began an upturn along with the recovery of the international economy at the beginning of the second half; however, due to weak private consumption and investment, there was no substantial growth in the demand for funds. With an overabundance of supply in the capital market, the overnight call rate hovered at a low level and by the end of December had fallen to 1.022%.

#### **Foreign Exchange Rates**

Despite the weakness of the US dollar since 2002, the Central Bank of China moved to stabilize the FX rate in order to maintain the export competitiveness of domestic manufacturers, in consideration of the fact that trade is an important pillar of Talwan's economy.

The Central Bank Intervened for corrections in a timely fashion, keeping the FX rate of US Dollar against NT Dollar generally within the range of NT\$34.5 to NT\$35.0 during the first half of the year. At the end of the second quarter, however, the US dollar depreciated rapidly against the Euro, the Japanese yen, and other major currencies. In addition, foreign capital began flowing into Taiwan stock market, in which the investments by foreign investors continued to increase following apparent economic prospects In both domestic and international markets. This became another source of upward pressure on the NT Dollar. In October, the NT Dollar rose to NT\$33.7 against the US Dollar, and at the end of 2003 It stood at NT\$33.978.

#### The Deposit Market

The annual growth rate of deposits in major domestic financial institutions hit a historic singlementh low of 1.55% at the end of March 2003, but turned upward the following month. The impact of SARS was lighter than expected, and Asian economies quickly returned to their original

path of growth. Further, large amounts of foreign Investment were attracted to domestic stock market, and domestic investors responded to the prosperity of stock market by reducing the ratio of their overseas investment. Demand deposits grew rapidly in the second half of the year, boosting the annual growth of deposits in major financial institutions to 5.58% at the end of December. At that time, total deposits stood at NT\$21,759.2 billion.

#### The Loan Market

The shrinkage of loans by major domestic financial institutions moderated at the beginning of 2003, thanks to successful efforts by bankers to develop consumer banking. By the end of May, the shadows of negative growth had been left behind. From summer season, the domestic economy threw off its sluggishness, as the demand for stock financing rose in response to increasingly lively stock market activity, and the demand for private corporate investment also strengthened. Financial institutions instituted more vigorous loan policies as the external operating environment stabilized and internal conditions improved, and they focused their aim on the development of new products and the boosting of performance. Both demand for and supply of capital rose in step, prompting a strong growth in loans. Loans outstanding at the end of December stood at NT \$15,924.8 billion, for a growth of 4.25% over a year earlier. This represented the best performance of the past three years.

#### Overview of Talwan's Banking Sector

End of December, 2003

Type of Bank	Number	Branch / Unit
General Banks (Domestic only)	50	3,173
Foreign Banks	36	69
Community Financial Institutions, Farmers & Fishermen Associations	313	1,209
Overseas units operated by local banks of Taiwan	_	184
- Branches	_	80
- Rep. Offices		31
– Affiliates	_	73

Source: Monthly Reports of Central Bank of China and the Ministry of Finance

In view of the gradual improvement in the loan situation of domestic banks in the third quarter of 2003, the Taiwan Ratings Co. changed the outlook for the island's overall financial industry from negative to stable; and in December 2003, Moody's rated the country's financial outlook stable. For Taiwan's banking industry, 2004 is a brand-new year that is full of hope. On the following paragraphs, we explain and analyze the factors, favorable and unfavorable, regarding the future operations of the Bank.

#### **Prospects - Favorable Factors**

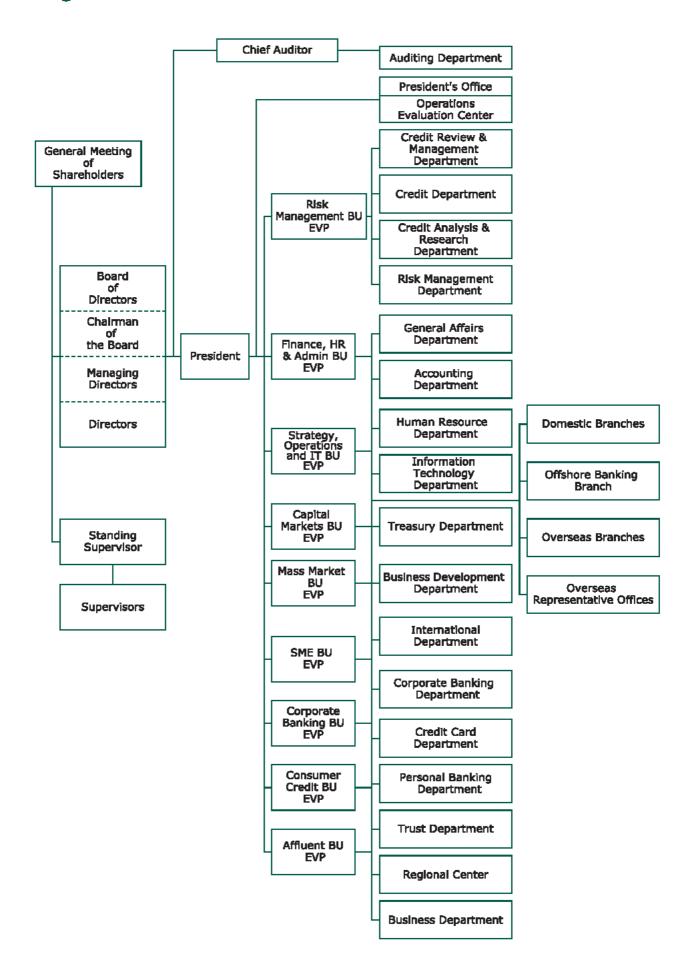
- A Solid Pace of Economy Recovery Domestic and international economies continue to expand at a solid pace and the Central Bank has made it clear that it will continue holding to a loose monetary policy; this should heighten private willingness to consume and to invest, and lead to an expansion of bank loans and investments. The positive factors will allow the Bank to increase revenue and to generate more profit.
- Cross-selling As a main business entity of the First Financial Holding Co., the Bank will provide all kinds of banking, securities, insurance, and trust services to its customers through the business integration of its affiliated companies, thus satisfying customers needs for one-stop financial shopping and enhancing the Bank's operating performance by the synergy effect of cross-selling.
- Clearing up Impaired Loans The Bank, following up its large-scale write-off of problem loans in 2002, continued to clear up the remaining accounts in 2003. Although this act again caused an operating loss, it brought narrowly defined non-performing loans down to less than 2%. With great reduction of the pressure on the allocation of reserves against bad debts, the efficiency of funds utilization can be improved and the enhancement of asset quality will increase the Bank's profitability.
- Reshaping Organization and Centralizing Operation Process The Bank Inaugurated the regional center system in mid-2003 in order to shorten business operating processes to enhance the efficiency of manpower utilization.

- The preliminary planning for a customeroriented organizational framework that emphasizes a professional division of labor was completed in early 2004. These reforms will boost the Bank's professionalism and efficiency.
- Diversifying Loan Portfolio The Bank will continue to develop good-quality loans and to readjust its loan structure in order to maintain the quality of credit business and of credit risk control. In consideration of the strong potential of the domestic consumer banking, the Bank will invest more resources in the development and promotion of that business. In addition, in view of profit shrinkage by the narrow spread of the interest rate, the Bank will heighten the ratio of its commission income and create another profit channel by boosting service revenues.
- Improving Efficiency and Productivity through IT To break through the limitations of operating time and space, the Bank has successively set up operating frameworks for ATMs, Internet banking, telephone banking, and e-commerce. The aim is to enhance its functions so as to provide customers with diversified services as well as to contain costs and strengthen competitiveness.

#### **Prospects - Unfavorable Factors**

- Highly Competitive Environment Following accession to the WTO, the liberation of Taiwan's financial market has accelerated and domestic banks are faced with strong competition from large international banks that are entering the market with the advantages of cross-sector and trans-national operation, financial innovation, and technological integration.
- Booming Direct Financing The raising of funds by companies directly in the capital and money markets has become increasingly popular, and this trend will have the effect of squeezing out the bank loan business.

## **Organization Chart**



# **Backgrounds of Directors and Supervisors**

Title	Name	Date of Appointment	Educational Background	Career Background
Chairman of the Board	Steve S.F. Shleh	July 8'03	B.A., National Cheng Kung University	President, Taishin International Bank and Taishin Financial Holding Co., Ltd; Chairman, First Financial Holding Co., Ltd. ("FFHC")
Managing Director	Jer-Shyong Tsal	July 8'03	B.A., National Chengchi University	EVP and President of FCB; Director and President, FFHC
Managing Director	Fan-Chih Wu	July 8'03	B.A., Chinese Cultural University	SVP & General Manager, Issuance Dept. of Bank of Talwan; SVP & Chief Secretary, Secretariat Dept. of Bank of Talwan; Director, FFHC
Managing Director	Tien-Yuan Chen	July 8'03	B.A., Tamkang University	Chairman, Golden Gate Motor Co., Ltd.; Director, FFHC
Managing Director	Jing-Twen Chen	July 8'03	Ph.D., National Talwan University of Science and Technology	Professor and Dean of General Affairs, Dept. of Finance of National Central University
Director	Chung-Hul Tu	July 8'03	MBA., National Chengchi University	Professor, Soochow University; Chairman, Lianshan Investment Corp.; Director, FFHC
Director	Tsing-Yuan Hwang	July 8'03	M.A. & Ph.D., Candidate, Nihon University	Director, Taiwan Stock Exchange Co.; Head of Asia & Oceania, Daiwa Securities SMBC Co., Ltd.; Director, FFHC
Director	Chau-Wang Yao	July 8'03	M.A., National Chengchi University	Comptroller, Directorate General of Budget, Accounting and Statistics, Executive Yuan; Director, FFHC
Director	Chau-Jung Kuo	July 8'03	Ph.D., National Chengchi University	Chair and Professor, Dept. of Finance of National Sun Yat-Sen University
Director	To-Far Wang	July 8'03	Ph.D., University of California	Professor, Dept. of Economics of National Talpel University : Managing Director, Talwan Power Co., Ltd.; Director, FFHC
Director	Yih-Cherng Yang	July 8'03	M.A., National Talwan University	Managing Director, Chung-Hua Bills Finance Corp.; President, Small & Medium Business Integrated Assistance Center
Director	Jou-Che Kao	July 8'03	B.A., Feng Chia University	SVP & General Manager, Credit Review and Management Dept. of Hua Nan Commercial Bank; Director, FFHC
Director	Jen-Hui Hsu	July 8'03	Ph.D. University of Southern California	Professor, Dept. of Public Policy and Management and Dean, Office of Research & Development, Shih Hsin University
Director	Yen Tai	July 8'03	Shanghai College of Law	Chief Secretary, Ministry of Finance and Ministry of Economic Affairs; SVP of FCB; Director, FFHC
Director	Ruey-Chun Chang	July 8'03	Ph.D., National Chiao Tung University	Professor, Dept. of Computer & Information Science of National Chiao Tung University
Standing Supervisor	Chao-Shun Chang	July 8'03	M.S., National Chengchi University	CPA; Director and Supervisor, Share Long Securities Co., Ltd.; Chairman, Franklin Templeton First Talwan Securities Investment Trust Enter- prise; Supervisor, FFHC
Supervisor	Shiow-Ru Ma	July 8'03	Ph.D., University of Alabama	Professor, Dept. of Accounting of National Chengchi University
Supervisor	Lung-Cheng Pan	July 8'03	M.A., Tamkang University	EVP, Central Deposits Insurance Corp.
Supervisor	Sheng-Hsiung Wu	July 8'03	Open Business Junior College Affiliated National Taipei College of Business	SVP & General Manager, Business and Savings Dept. of Bank of Taiwan; Supervisor, FFHC
Supervisor	Wel-Sheng Huang	July 8'03	M.A., National Talpel University	President, Wel Fang Lon Co., Ltd.; President, Youn Son Knitting Co., Ltd.; Supervisor, FFHC

# **Management Superiors and Department Heads**

Name	∏tle
Long-I Liao	President
Shiu-Nan Huang	Executive Vice President
Che-San Tsai	Executive Vice President & General Manager of Accounting Department
Ying-Hslung Lin	Executive Vice President & General Manager of Business Development Department
Chin-Yun Wu	Executive Vice President
Jin-Der Chiang	Executive Vice President
Ming-Ren Chien	Executive Vice President
Tzuoo-Yau Lin	Executive Vice President
Philip M.S. Yu	Executive Vice President
Hslen-Chung Tsal	Chief Auditor
Ding-Yuan Yeh	Senior Vice President & General Manager of Auditing Department
Monte B. Liu	Senior Vice President & General Manager of Business Department
Wen-Chang Tu	Senior Vice President & General Manager of Credit Department
Jung-Yang Hsu	Vice President & General Manager of Corporate Banking Department
Fu-Sun Llao	Vice President & General Manager of Credit Analysis and Research Department
Chin-Torng Hsu	Vice President & General Manager of Credit Card Department
Steve H.T. Chen	SVP & General Manager of Credit Review & Management Department
Pao-Chiao Chou	Vice President & General Manager of General Affairs Department
Mu-Chuan Lan	Vice President & General Manager of Human Resource Department
Nancy Huang	Vice President & General Manager of Information Technology Department
Hann-Chyl Lin	Senior Vice President & General Manager of International Department
Tsang-Zong Linn	Vice President & General Manager of Personal Banking Department
Wu-Chin Lin	Vice President & General Manager of Risk Management Department
Shin-Shyh Horng	Vice President & General Manager of Treasury Department
Dar Liu	Vice President & General Manager of Trust Department

## **Banking Operations**

#### Scope of Operations

#### ■Banking Department

- 1. Receive checking deposits.
- 2. Receive demand deposits.
- 3. Receive time deposits.
- 4. Extend short-, medium- and long-term loans.
- 5. Extend discount negotiable instruments.
- 6. Invest in securities.
- 7. Engage in domestic remittances.
- 8. Engage in acceptance of commercial drafts.
- 9. Issue local letters of credit.
- 10. Engage in domestic guarantee business.
- 11. Act as collecting and paying agent.
- Underwrite government bonds, treasury bills, corporate bonds, and company stocks.
- 13. Engage in credit card business.
- Engage in custodies and warehousing services.
- 15. Engage in safe-deposit box rental service.
- 16. Engage in agency services business related to those permitted business items listed on business license or approved by the central competent authority.
- Engage in derivative financial products business approved by the central competent authority.
- 18. Engage in import and export foreign exchange operations, overseas outward and Inward remittances, foreign currency deposits, foreign currency loans and guarantee business of foreign currency secured payment.
- 19. Engage in financing related advisor business.
- Engage in trust businesses regulated by the related laws.
- Engage in agency business of charity lottery tickets approved by the central competent authority.
- Undertake underwriting and trading of securities on its own behalf.
- 23. Purchase and sell of government bonds.
- 24. Act as broker, dealer, registrar, and underwriter for short-term debt instruments.
- Act as sales broker of gold bullions, gold and silver coins.

- Guarantee the issuance of corporate bonds and securities.
- 27. Issue financial bonds.

#### ■Trust Department

- Engage in trust businesses approved by the central competent authority:
  - · money trust
  - trust of loans and related security interests
  - trust of securities
  - trust of real estate
- 2. Affiliated businesses
  - act as agent for Issuance, transfer, regIstration of securities, and for distribution and payment of dividends and bonuses
  - provide consultation services for securities issuance and subscription
  - act as a registrar for issuance of bonds and securities
  - provide custody services
  - act as custodian of domestic security investment trust fund
  - client full discretionary investment business
  - provide registration for securities
  - provide consultation services in connection with investments, financial management and real estate development

#### Main Operation Figures for Trust Department

NT\$,000	2003	2002
Mutual funds	207,728,391	152,893,406
Registrar for issuance of securities	992,383,932	3,306,176,075
Custodian funds	417,999,000	337,625,000
Domestic trust assets	90,440,573	59,361,313
Foreign trust assets	68,925,484	49,966,215
Family wealth trust	715,143	25,000

## Main Operation Figures for Banking Department

		2003		2002	
		\$,000	%	\$,000	%
Deposits	at year end				
	Checking deposits	NT\$36,543,876	2.9	NT\$31,487,700	2.7
	Demand deposits	199,727,734	15.9	150,320,627	12.9
Deposits	Savings deposits	284,720,154	22.6	241,512,141	20.8
	Sub-total	520,991,764	41.4	423,320,468	36.4
	Time deposits	220,409,873	17.5	234,057,661	20.2
Time Deposits	Time savings deposits	345,169,882	27.4	373,827,306	32.2
верозка.	Sub-total	565,579,755	44.9	607,884,967	52.4
	Due to banks	50,714,260	4.0	51,924,687	4.5
Other .	overdraft on banks	1,402,114	0.1	1,678,778	0.1
Others -	Call loans from banks	121,224,921	9.6	76,657,431	6.6
	Sub-total	173,341,295	13.7	130,260,896	11.2
Total		1,259,912,814	100.0	1,161,466,331	100.0
Loans at	vear and				
	m loans and overdrafts	NT\$276,422,430	29.2	NT\$274,826,789	29.7
	term loans	252,650,220	26.7	236,016,332	25.5
Long-teri		313,251,688	33.1	295,533,928	32.0
Bills Disc		7,731,046	0.8	4,932,333	0.5
Due from		96,652,035	10.2	113,549,269	12.3
Total	- Julius	946,707,419	100.0	924,858,651	100.0
10001		5-10/10//-15	10010	3 <u>E</u> 1/030/031	10010
Foreign e	xchange transactions				
	Export negotiations and collections	US\$6,463,196	4.8	US\$5,611,594	5.5
Purchase	Inward remittances	63,912,355	47.8	48,600,687	47.7
	Sub-total	70,375,551	52.6	54,212,281	53.2
	Import L/Cs and collections	5,174,965	3.9	4,407,094	4.3
Sale	Outward remittances	58,156,584	43.5	43,244,898	42.5
	Sub-total	63,331,549	47.4	47,651,992	46.8
Total		133,707,100	100.00	101,864,273	100.00
Tabal was					
Total reve Interest 1		NT\$37,099,908	76.9	NT#47 647 020	88.2
Service in		iii		NT\$47,647,938	
	from brokerage operations	3,462,206	7.2	3,066,368	5.7
	derwriting	228,246	0.5	268,492	0.5
	securities	4,795,778	9.9	943,369	1.7
Gain on I	ong-term equity investments	121,358	0.2		
	exchange gain	881,489	1.8	1,048,840	1.9
	erating revenue	140,404	0.3	211,649	0.4
	rating income	1,529,461	3.2	845,133	1.6
Total		48,258,850	100.0	54,031,789	100.0
Total Exp	enses				
Operating		NT\$53,776,284	80.1	NT\$71,084,249	82.2
	g expenses	12,951,871	19.3	12,842,841	14.8
	rating expenses	415,578	0.6	2,605,568	3.0
Total		67,143,733	100.0	86,532,658	100.0
		37,2.0,700	20010	20/2021000	20010

#### **Business Plans for 2004**

Heightening of the ratio of non-over-counter business, acceleration of branch channel conversion, reinforcement of marketing and promotion, and provision of comprehensive financial services to customers.

- Reinforcement of automated service efficiency and heightening of the ratio of non-over-counter businesses, so as to lower operating costs.
- Implementing regional operating center system and carrying out conversion of branch channels into sales points to strengthen product sales performance and customer service quality.
- Deploying marketing teams made up of branch marketing officers, wealth management speciallists, and account managers to strengthen customer relations management and sales promotion as well as to gain a timely grasp of market needs.

Consistent with the government's policy for the promotion of industry, it has been encouraging corporate globalization and upgrades to infrastructure; to deal with the trend of financial development of cross-straits, to play the role as a priority bank in trade finance for Talwan-related businesses around the world, and to satisfy industrial and commercial enterprises with various funds need.

- Readjustment of the loan structure and promotion strategy, vigorous undertaking of trade and self-liquidating financing, and helping companies promote international trade business.
- Introduction of an on-line trade finance system for industry groups so as to satisfy the financing needs of parent companies and their global business bases following the migration of companies offshore.
- Planning for the establishment of a corporate fund management system and enlarging the application scope of commercial settlements by Internet Banking, so as to provide customers with more flexible fund management and to lower their operating costs.

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Exploiting opportunities created by the government's opening-up policy for cross-straits financial and trade market and taking advantage of the geographical convenience by consolidating overseas offices of Shanghai Representative Office, Ho Chi Minh City, Hong Kong branches and OBU, to vigorously promote core businesses of cross-straits through the scheme of overseas account officers in place.

Actively developing and improving personal banking products to heighten the ratio of the personal banking business, so as to catch up the trend toward asset diversification by household.

- Continued development of customized financial products expansion of the wealth management business through the Personal Finance Service Center and delivery of consultancy services, like wealth management and asset planning, etc.
- Active development and improvement of small loan products in line with the needs of the personal loan market, so as to attract customers and expand profit streams.
- Use of media advertising and event marketing activities to strengthen business promotion and establish a market-leading brand.
- Upgrading of bank and credit cards to IC cards in line with the development pace of IC bank cards, and development of IC value-stored cards along with other new types of business in order to meet the needs of diversified customer groups.







Ho Chi Minh City Branch

Utilization of the power of information technology to develop business promotion capability and strengthen the risk management function, and thus enhance overall competitiveness.

- Establishing a new core banking system, a system with higher flexibility and stronger Integration capabilities, in order to improve operating processes, accelerate new product developments and provide management with key operating and management information.
- Developing the Overseas Branch Banking System Global Online Version to build a realtime online framework for all overseas branches, so as to provide customers with a complete online mechanism for cash management and reinforce the Bank's global competitiveness.
- Establishment of an integrated risk management platform, development and utilization of quantitative methods and models of risk management in order to strengthen risk oversight and management for various product types.

Cultivation of the professional abilities of staff members, establishment of a bank-wide marketing culture, reduction of the non-performing loan ratio, and effective development and use of vacant premises and land.

- Intensifying training programs for product specialists in line with business development needs, including corporate finance, wealth management, international foreign exchange, management of marketing and distribution, financial trading activities, so as to enhance employee expertise and service quality.
- Planning and establishing a reasonable bonus system, which is performance oriented, so as to stimulate sales promotion morale and build up a bank-wide marketing culture.
- Widely implementing the policy of centralized processes for collection of non-performing loans and conducting write-offs of bad loans, so as to reduce the NPL ratio.
- Facilitating disposition of vacant premises and real estate collaterals taken over, through channels of sale, rental or co-development models, so as to increase asset returns and reduce tax expenditures.



Signing MOU for the business cooperation in the Greater China Area, with Wing Hang Bank and with Commerzbank AG

## **Risk Management**

#### Risk Management Policy

The Bank's risk management policy is to develop an operating mode which is risk-focus oriented and to build up an integrated risk management system so as to achieve operating targets and increase shareholder value. The scope of the risk management mechanism includes risk identification, evaluation, oversight, and control.

The Bank has currently established risk control system and business handling standards for credit, market, operating, liquidity, and off-book risks arising from various products. In addition, the Bank has worked closely in line with the progress of the New Basel Capital Accord to develop more advanced and sensitive procedures and rules for risk oversight, evaluation and control so as to establish an operating model consistent with the goals of safety, efficiency and economy.

The main risk control methods include establishing sector limits and enterprise group limits for loan and investment, management of limits centralized processes, setting limits of trading, setting stop-loss limits, and management of interest rate sensitivity and of country risk.

#### **Risk Exposure**

#### Concentration of Credit Risk

NT\$,000

			+ /
		December 31, 2003	December 31, 2002
Loans to related parties		28,785,531	36,465,110
Loans to related parties ra	atio	3.19%	4.26%
Loan ratio of pledged stocks		1.38%	1.43%
Industry		%	%
	Agricultural/Fishermen	0.05	0.07
	Mining	0.04	0.06
	Manufacturing	27.05	27.66
	Water and Electricity	1.43	1.87
	Construction	2.72	2.66
Industry Consentration	Wholesale/Retail/Restaurant	10.22	9.27
Industry Concentration	Transportation/Warehouse/ Communication	3.28	2.74
	Banking/Insurance	4.60	5.45
	Services	1.57	1.43
	Individuals	31.19	30.60
	Others	17.58	18.19
	Total	100.00	100.00

Concentration of Sovereign Risk as of December 31, 2003

US\$mlo

Country	Loans and bills purchased	%	Country	Loans and bills purchased	%
U.S.A.	2,358.28	42.2	Italy	89.40	1.6
Japan	572.30	10.3	Indonesia	68.72	1.2
South Korea	514.20	9.2	Switzerland	66.15	1.2
U.K.	338.85	6.1	Australia	61.67	1.1
Germany	278.85	5.0	Netherlands	56.68	1.0
Singapore	248.57	4.5	Thailand	40.94	0.7
Hong Kong	168.25	3.0	Denmark	33.88	0.6
Canada	163.59	2.9	Philippines	33.80	0.6
France	124.56	2.2	Austria	29.50	0.5
Vietnam	96.48	1.7	Others	238.09	4.4
Total	5,582.76	100.0			

## **Financial Report**

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# Financial Summary 1999-2003

### **Concise Balance Sheet**

NT\$,000	12.31.2003	12.31.2002	12.31.2001	12.31.2000	12.31.1999
Cash, due from Central Bank and other banks	361,052,133	292,773,112	223,951,760	188,497,570	159,404,521
Marketable and trading securities	73,736,804	78,964,504	85,619,705	94,256,332	118,670,305
Reelvables-net	38,410,907	23,953,418	25,069,745	33,454,727	32,542,049
Prepayments	2,327,707	2,181,002	3,467,679	2,948,746	3,456,281
Loans, bills purchased and discounted	853,011,903	815,405,255	811,146,219	806,428,970	762,732,830
Long-term investments	56,974,837	17,916,921	14,387,205	10,695,045	11,453,422
Property and equipment	25,427,654	26,901,248	27,622,713	26,489,427	27,027,049
Other assets	34,746,186	51,770,713	84,878,104	67,368,646	63,394,881
Total Assets	1,445,688,131	1,309,866,173	1,276,143,130	1,230,139,463	1,178,681,338
Due to Central Bank and other banks	124,149,358	79,954,611	75,279,486	92,078,408	121,429,994
Payables	56,267,605	45,134,269	45,994,320	60,201,489	58,171,859
Collections in advance	1,688,745	1,206,598	1,062,891	1,400,636	1,221,208
Deposits and remittances	1,137,152,238	1,082,496,151	1,046,123,627	980,038,014	901,924,666
Financial bonds payable	55,300,000	30,500,000	10,000,000	_	_
Funds borrowed from Central Bank and other banks	176,965	299,378	556,187	929,898	1,194,481
Long-term liabilities and other liabilities	13,052,025	12,990,420	12,983,679	12,649,052	12,501,135
Total Liabilities	1,387,786,936	1,252,581,427	1,192,000,190	1,147,297,497	1,096,443,343
Common stock	46,216,000	38,216,000	38,216,000	36,284,855	32,745,867
Capital reserve	24,683,945	22,896,897	22,950,160	23,876,696	24,531,613
Retained earnings	(13,306,619)	(4,075,242)	22,758,358	22,591,322	24,918,407
Cumulative translation adjustment	307,869	247,091	218,422	89,093	42,108
Total Stockholders' Equity	57,901,195	57,284,746	84,142,940	82,841,966	82,237,995
Total Liabilities and Stockholders' Equity	1,445,688,131	1,309,866,173	1,276,143,130	1,230,139,463	1,178,681,338

## **Concise Statement of Operations**

NT\$,000	2003	2002	2001	2000	1999
Operating revenue	46,729,389	53,186,656	73,347,720	81,381,266	80,714,132
Operating costs	53,776,284	71,084,249	54,586,107	61,666,575	58,683,282
Gross (loss) profit	(7,046,895)	(17,897,593)	18,761,613	19,714,691	22,030,850
Operating expenses	12,951,871	12,842,841	13,530,767	13,312,847	13,820,418
Operating (loss) income	(19,998,766)	(30,740,434)	5,230,846	6,401,844	8,210,432
Non-operating income	1,529,461	845,133	598,755	730,572	663,803
Non-operating expenses	415,578	2,605,568	2,262,106	2,115,043	2,175,565
(Loss) Income before income tax	(18,884,883)	(32,500,869)	3,567,495	5,017,373	6,698,670
Income tax benefit (expense)	5,578,264	7,776,558	(416,885)	(855,301)	(574,725)
Net (loss) income	(13,306,619)	(24,724,311)	3,150,610	4,162,072	6,123,945
(Losses) earnings per share(\$)	(3.32)	(6.47)	0.82	1.15	1.87

Key Ratios (%)	2003	2002	2001	2000	1999
Stabilities ratios					
Debt ratio (total liabilities / total assets)	95.99	95.63	93.41	93.27	93.02
Deposits / Net worth	1876.60	1,800.14	1,242.26	1,181.67	1,095.59
Fixed assets / Net worth	43.92	46.96	32.83	31.98	32.86
Liquidity					
Liquidity reserve ratio	28.13	19.11	13.09	11.11	15.24
Profitability ratios					
ROA (net income / average total assets)	(0.97)	(1.91)	0.25	0.35	0.54
ROE (net income / average stockholders' equity)	(23.10)	(34.96)	3.77	5.04	7.72
Operating Income / Common stock	(43.27)	(80.44)	13.69	17.64	24.72
(Loss) income before income tax / Common stock	(40.86)	(85.05)	9.34	13.83	20.46
Net (loss) income / Operating revenue	(28.48)	(46.49)	4.30	5.12	7.60
Solidity capital adequacy					
Total capital ratio	8.96	8.99	9.28	9.18	9.80

## **Report of Independent Accountants**



To: The Board of Directors and Stockholders of First Commercial Bank Co., Ltd.

We have audited the accompanying balance sheet of First Commercial Bank Co., Ltd. (the "Bank") as of December 31, 2003 and 2002, and the related statements of operations, changes in stockholders' equity and cash flows for the years ended. These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with "The Rules Governing Examination of Financial Statements of Financial Institutions by Certified Public Accountants" and generally accepted auditing standards in the Republic of China. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Bank as of December 31, 2003 and 2002, and the results of its operations and its cash flows for the years then ended in conformity with the "Guidelines Governing Preparation of Financial Statements by Securities Issuers" and generally accepted accounting principles in the Republic of China.

February 27, 2004

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Balance Sheet as of December 31, 2003 and 2002

as of boscinsor sty 2005 and 2002		2003	2002			
	Note	NT\$,000	%	NT\$,000	%	
Assets		7,		7,		
Cash and cash equivalents	3(1)	\$ 215,174,168	15	\$ 109,377,448	8	
Due from banks	3(2),4	96,652,035	7	113,549,269	9	
Due from Central Bank	3(3)	49,225,930	3	69,846,395	5	
Marketable securities	3(4),5	60,304,326	4	63,418,448	5	
Trading securities	3(5)	13,432,478	1	15,546,056	1	
Receivables	3(6),(25)	38,410,907	3	23,953,418	2	
Prepayments		2,327,707	_	2,181,002	_	
Loans, bills purchased and discounted-net	3(7),4	853,011,903	59	815,405,255	62	
Long-term investments	3(8)	56,974,837	4	17,916,921	2	
Property and equipment	3(9),(21)					
Cost						
Land		7,080,871	_	7,280,363	1	
Buildings		7,947,064	1	8,496,579	1	
Machinery and equipment		2,985,183	_	2,743,776	_	
Transportation equipment		801,730	_	823,330	_	
Other equipment		1,944,477	_	2,066,868	_	
Leasehold improvements		617,480	_	536,367	_	
Sub-total		21,376,805	1	21,947,283	2	
Appraisal increments		10,442,170	1	11,278,948	1	
Less: Accumulated depreciation		(6,465,252)	_	(6,384,257)	(1)	
Construction in progress and prepayments for equipment		73,931	_	59,274	-	
Property and equipment-net		25,427,654	2	26,901,248	2	
Intangible assets	3(10)	183,375	_	220,587	_	
Non-operating assets	3(10)	7,485,957	_	6,361,315	_	
Other assets	3(10),5	11,520,087	1	35,217,710	3	
Deferred expenses	3(10),(25)	15,556,767	1	9,971,101	1	
Total other assets		34,746,186	2	51,770,713	4	
Total assets		\$1,445,688,131	100	\$1,309,866,173	100	
Liabilities and Stockholders' Equity						
Liabilities						
Due to Central Bank		\$ 185,514	_	\$ 174,490	_	
Due to banks	3(11),4	123,963,844	8	79,780,121	6	
Payables	3(12),(25)	56,267,605	4	45,134,269	4	
Collections in advance		1,688,745	_	1,206,598	_	
Deposits and remittances	3(13),4	1,137,152,238	79	1,082,496,151	83	
Financial bonds payable	3(14)	55,300,000	4	30,500,000	2	
Funds borrowed from Central Bank and other banks		176,965	_	299,378	_	
Appropriation for loan funds		614,160	_	731,342	_	
Reserve for land appraisal incremental tax		9,035,983	1	9,221,718	1	
Accrued pension liabilities	3(19)	934,664	_	776,496	_	
Other liabilities	3(15)	2,467,218	_	2,260,864		
Total liabilities		1,387,786,936	96	1,252,581,427	96	
Stockholders' Equity						
Common stock	3(20)	46,216,000	3	38,216,000	3	
Capital reserve	3(21)	24,683,945	2	22,896,897	2	
Retained earnings						
Legal reserve	3(22)	_	_	15,268,422	1	
Special reserve	3(22)	_	_	3,695,364	-	
Accumulated deficits	3(23),(25)	(13,306,619)	(1)	(23,039,028)	(2)	
Cumulative translation adjustment	3(8)	307,869	_	247,091		
Total stockholders' equity		57,901,195	4	57,284,746	4	
Total liabilities and stockholders' equity		\$1,445,688,131	100	\$1,309,866,173	100	

<sup>\*</sup>NT\$33.998:US\$1.00

# **Statements of Operations** for the years ended December 31, 2003 and 2002

		2003		2002	
	Note	NT\$,000	%	NT\$,000	%
Operating revenue	3(8),4				
Interest income		\$ 37,099,908	79	\$ 47,647,938	90
Service income		3,462,206	8	3,066,368	6
Revenue from brokerage operations and underwriting		228,246	1	268,492	-
Gain on securities-net		4,795,778	10	943,369	2
Gain on long-term equity investments-net	3(8)	121,358	_	_	_
Foreign exchange gain-net		881,489	2	1,048,840	2
Others		140,404	_	211,649	_
Total operating revenue		46,729,389	100	53,186,656	100
Operating costs	3(7],(8), (17),4				
Interest expenses	V-A-	15,747,804	34	23,513,708	44
Service charges		594,189	1	522,669	1
Loss on long-term equity investments-net	3(8)	_	_	1,220,071	3
Provisions	3(7)	37,116,048	79	12,192,382	23
Loss on sales of non-performing loans	3(17)	_	_	33,580,452	63
Others	3(8)	318,243	1	54,967	_
Total operating costs		53,776,284	115	71,084,249	134
Gross loss		(7,046,895	) (15)	(17,897,593)	(34)
Operating expenses	3(19),(24)				
General expenses		12,884,149	28	12,772,606	24
Administrative expenses		18,689	_	16,580	_
Others		49,033	_	53,655	_
Total operating expenses		12,951,871	28	12,842,841	24
Operating loss		(19,998,766	) (43)	(30,740,434)	(58)
Non-operating Income					
Gain on disposal of assets		261,175	1	147,825	_
Rental income		225,423	1	163,243	1
Others	3(16)	1,042,863	2	534,065	1
Total non-operating income		1,529,461	4	845,133	2
Non-operating expenses					
Loss on disposal of property and equipment		46,608	_	55,338	_
Others	3(18)	368,970	1	2,550,230	5
Total non-operating expenses		415,578	1	2,605,568	5
Loss before Income tax		(18,884,883	) (40)	(32,500,869)	(61)
Income tax benefit	3(25)	5,578,264		7,776,558	15
Net loss		\$(13,306,619		\$(24,724,311)	(46)
		Before tax	After tax	Before tax A	fter tax
Losses per share-basic and diluted	3(26)	\$(4.71)	\$(3.32)		(6.47)
Losses per sitale-pasic alla ullutea	3(20)	<b></b>	4(3.32)	\$(0.50)	(4.77)

# Statements of Changes in Stockholders' Equity for the years ended December 31, 2003 and 2002

			Reta	ined ear	nings		
NT\$,000	Common stock	Capital reserve	Legal reserve	Special reserve	Accumulated deficits	Cumulative translation adjustment	Total
Balance at January 1, 2002	\$38,216,000	\$22,950,160	\$14,323,239	\$3,695,364	\$4,739,755	\$218,422	\$84,142,940
Legal reserve	-	-	945,183	-	(945,183)	-	-
Bonus to employees	_	_	_	_	(176,434)	_	(176,434)
Cash dividends declared	_	43	_	_	(1,910,800)	_	(1,910,757)
Remunerations to directors and supervisors	-	-	_	_	(22,055)	-	(22,055)
Net loss for 2002	_	_	_	_	(24,724,311)	_	(24,724,311)
Appraisal increments write- off due to disposal of land	-	(53,306)	_	-	-	-	(53,306)
Cumulative translation adjustment						28,669	28,669
Balance at December 31, 2002	\$38,216,000	\$22,896,897	\$15,268,422	\$3,695,364	\$(23,039,028)	\$247,091	\$57,284,746
Balance at January 1, 2003	\$38,216,000	\$22,896,897	\$15,268,422	\$3,695,364	\$(23,039,028)	\$247,091	\$57,284,746
Issuance of common stock	8,000,000	6,000,000	-	-	_	-	14,000,000
Aaccumulated deficits covered by the balance of:							
Capital reserve	-	(4,075,242)	-	-	4,075,242	-	-
Legal reserve	-	-	(15,268,422)	-	15,268,422	-	_
Special reserve	_	_	_	(3,695,364)	3,695,364	_	_
Net loss for 2003	-	-	-	-	(13,306,619)	-	(13,306,619)
Appraisal increments write- off due to disposal of land	_	(137,710)	_	-	_	-	(137,710)
Cumulative translation adjustment						60,778	60,778
Balance at December 31, 2003	\$46,216,000	\$24,683,945	<u> </u>	<u> </u>	\$(13,306,619)	\$307,869	\$57,901,195

# **Statements of Cash Flows** for the years ended December 31, 2003 and 2002

NT\$,000	2003	2002
Cash flows from operating activities		
Net loss	\$(13,306,619)	\$(24,724,311)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation (including non-operating assets)	828,068	844,806
Expenses on suspending construction in progress	10,258	_
Amortization	115,287	1,897,161
Loss on sales of non-performing loans	_	33,580,452
Provision for doubtful accounts	37,116,048	12,192,382
Provision (reversion) of reserve for default and trading losses	32	(7,668)
Reversion of reserve for default	(40,948)	_
Recovery of market value of short-term investments	_	(448,533)
(Income) loss on long-term investments accounted for under equity method	(121,358)	1,220,071
Loss on long-term investments accounted for under cost method	266,140	_
Cash dividends of investee companies accounted for under equity method	8,268	_
Loss on sales of long-term investments	_	2,750
Gain on disposal of property and equipment	(211,798)	(87,582)
Gain on sales of intangible assets	(3,096)	_
Loss on devaluation of foreclosed assets	22,177	437,525
Loss on sales of foreclosed assets	70,844	8,960
Reversion of reserve for guarantee	(50,000)	_
Changes in assets and liabilities		
Trading securities	2,113,578	(1,468,563)
Receivables	(14,237,908)	545,266
Prepayments	(146,705)	1,286,677
Deferred income tax assets	(5,591,481)	(7,929,965)
Payables	11,133,336	(860,008)
Collections In advance	482,147	143,707
Accrued pension liabilities	158,168	(62,697)
Revaluation of financial derivatives	(7,741)	_
Net cash provided by operating activities	18,606,697	16,570,430
Cash flows from investing activities		
(Decrease) increase in marketable securities	(3,308,799)	8,572,296
Increase in loans, bills purchased and discounted-net	(51,955,425)	(26,538,964)
Proceeds from sales of non-performing loans	_	16,746,946
Increase in long-term equity investments	_	(149,999)
Increase in long-term bond investments	(32,816,559)	(4,544,034)
Proceeds from liquidation of long-term investments accounted for under cost method	1,143	_
Proceeds from sales of long-term equity investments	_	8,952
Purchase of property and equipment	(911,527)	(1,024,840)
Proceeds from sales of property and equipment	369,522	152,345
Proceeds from sales of Intangible assets	3,728	_
Increase in foreclosed assets	(1,110)	_
Proceeds from sales of foreclosed assets	498,549	76,985
Decrease (increase) in refundable deposits	321,523	(161,124)
Increase in intangible assets	(68,605)	
(Decrease) increase in deferred expenses	(4,502)	
Net cash used in investing activities	(87,872,062)	
•	• • • •	

	2003	2002
Cash flows from financing activities		
Increase in due to banks	44,183,723	5,188,175
Increase (decrease) in due to Central Bank	11,024	(513,050)
Increase in deposits and remittances	54,656,087	36,372,524
Decrease in funds borrowed from Central Bank and other banks	(122,413)	(256,809)
Increase in financial bonds payable	24,800,000	20,500,000
Cash dividends paid	_	(1,910,800)
Remunerations to directors and supervisors and bonuses to employees	_	(198,489)
Increase in guarantees and margin deposits	158,277	153,540
Decrease in appropriation for loan funds	(117,182)	(80,430)
Decrease in other liabilities	(67,835)	(46,298)
Proceeds from issuance of common stock	14,000,000	_
Net cash flows from financing activities	137,501,681	59,208,363
Net effect of foreign exchange rate changes on cash	42,705	67,980
Net Increase In cash and cash equivalents, due from Central Bank and other banks	68,279,021	68,821,352
Cash and cash equivalents, due from Central Bank and other banks at beginning of period	292,773,112	223,951,760
Cash and cash equivalents, due from Central Bank and other banks at end of period	\$361,052,133	\$292,773,112
Supplemental disclosure cash flows information:		
Cash paid for interest during the period	<u>\$ 16,847,091</u>	\$ 25,867,647
Cash paid for income taxes during the period	\$ 237,180	\$ 255,214

#### Notes to Financial Statements

(Expressed in thousands of New Taiwan dollars, except otherwise indicated)

#### 1. Summary of Significant Accounting Policies

#### (1) Principles for preparation of the financial statements

The accompanying financial statements include head office account, branch account and offshore banking branch account, whereby, all significant Intercompany accounts have been eliminated.

The Bank adopts the Statement of Financial Accounting Standards No. 28, "Financial Statement Disclosure Standards for Banks," whereby assets and liabilities are not required to be classified under current or non-current categories.

#### (2) Short-term investments-marketable securities and trading securities

Short-term investments are stated at the lower of cost or market value. Cost of equity securities is calculated based on the moving-average method, and whereas, cost of non-equity securities is calculated based on the specific identification method. The market values of trading securities are determined based on the closing prices at the balance sheet date, the market values of all other listed and OTC securities and closed-end mutual funds are determined by the average closing prices during the last month of the fiscal year. The market values of open-end mutual funds are stated at the funds' net asset values as of the balance sheet date.

Trading bonds, except for those purchased in the OTC exchange market, which are determined by the closing prices at the balance sheet date or the weighted average prices as stipulated by the OTC, are stated at par values, netting amortization of premiums or discounts.

#### (3) Investments with repurchase or resale agreements

Investments in bonds and short-term bills under resale and repurchase agreements are accounted for using the sale/purchase method, and are booked under the relevant memo accounts.

#### (4) Allowance for doubtful accounts

The allowance is determined by evaluating the recoverability of the outstanding balances of various loans and receivables at the balance sheet date. Loan assets are classified into four categories; (1) pass (2) substandard (3) doubtful and (4) loss. Allowance for bad loans is provided

at 0.04%, 1%, 50%, and 100% on loans classified under categories I, 2, 3, and 4, respectively. Further allowance is provided for specific loans on an as-needed basis.

Upon the approval of the Board of Directors, the overdue loans are written off in accordance with the guideline of "The Procedure for Handling" Non-Performing Loans, Overdue Receivables and Bad Debts".

#### (5) Long-term investments

Investments of listed company in which the Bank owns less than 20% of the common stock and has no ability to exercise significant influence over the investee, are stated at the lower of cost or market value. Any unrealized loss is recorded as a contra account of stockholders' equity. Investments of unlisted company are initially stated at cost. In the event of a permanent diminution in value of the investment, the book value of the investment is written down to its new value and a loss is recognized in the current period.

Investments in which the Bank owns at least 20% of common stock or has the ability to exercise significant influence are accounted for using the equity method and the difference between the investment cost and net book value is amortized over five years. For long-term equity investments of holding less than 50% of ownership, the equity method is not adopted for the presentation of the first quarter financial statements, however, for the presentation of the third quarter financial statements, the long-term equity investment income or losses is recognized based on these investees' audited or unaudited financial statements for six months ended June 30. In addition, the cumulative translation adjustment resulted from the evaluation of the investee's foreign investments accounted for under the equity method is recognized proportionally in the stockholders' equity based on the Bank's percentage of ownership.

When disposing long-term equity investments, the cost is calculated under the weighted average method and any gain or loss is charged to current operations.

For investee companies where the Bank owns more than 50% of the common stock and the following criteria is met, the Bank is required to prepare the consolidated financial statements.

- \* The total assets or operating revenue of a subsidiary constitute 10% of the Bank's nonconsolidated total assets or operating revenue.
- \* When the combined total assets or operating revenues of all non-consolidated subsidiaries constituting more than 30% of the respective ones of the Bank (non-consolidated) are tabulated, the financial statements of each subsidiary with total assets or operating revenue constituting greater than 3% of the respective ones of the Bank (non-consolidated) shall be consolidated until the combined total assets or operating revenues of the all non-consolidated subsidiaries fall below 20% of the respective ones of the Bank (non-consolidated).

Long-term bond investments are stated at cost. The bond premium or discount is amortized under the straight-line method and recognized as an adjustment to interest income. Upon disposal, cost is calculated under the movingaverage method.

#### (6) Property and equipment/Non-operating assets

Property and equipment are initially recorded at cost except for appraisal incremental as permitted under relevant regulation. Depredation is provided on the straight-line basis using the estimated useful lives of the assets plus an additional year as salvage value except for leasehold improvements which is depreciated over the term of the lease agreement or 5 years, whichever is shorter. The useful lives of major property and equipment are between 3 to 55 years.

Major renewals and improvements are capitalized and are depreciated accordingly while maintenance and repairs are expensed as incurred.

Rental assets or idle assets are classified under other non-operating assets and valued at the lower of book values or net realizable values at the balance sheet date.

#### (7) Foredosed assets

Foreclosed assets are valued at the lower of costs or net realizable values at the balance sheet date.

#### (8) Deferred expenses

Deferred expenses primarily consist of deferred tax assets (see Note 1(18)), the funds due to

employees as a result of the Bank's privatization on January 22, 1998, and the costs of issuing subordinate financial bonds. In accordance with the Ministry of Finance ("MOF") Tai-Tsai-Jen Ruling No. 830112111, the funds due to employees are amortized over 5 years under the straightline method. The costs of issuing subordinate financial bonds are amortized under the straightline method over the lives of the bonds. Other deferred expenses aside from those listed above are stated at acquisition costs and amortized under the straight-line method over 5 years.

#### (9) Intangible assets

Intangible assets comprise computer software and are initially recorded at cost and amortized over 3 years under the straight-line method.

#### (10) Reserve for guarantees

The reserve for guarantees is determined based on the net amount, netting guarantee and margin deposits, of an evaluation of the expected payments due to guarantees, acceptances and letters of credit.

#### (11) Reserve for land appraisal incremental tax

The reserve for land appraisal incremental tax will be written off when the land is sold and the actual incremental tax is settled.

#### (12) Reserve for default

Reserve for losses from defaults is provided based on 0.0028% of the monthly brokerage volume. This reserve shall be used for the purpose of covering the losses caused by defaults of customers or for other uses as approved by the Securities and Futures Commission ("SFC"). When the accumulated reserve balance reaches NT\$200 million, no further reserve is required. In 2003, sixteen securities brokerages were transferred to First Talsec Security Co., Ltd. ("FTS"), a subsidiary of FFHC. Accordingly, the reserve for default was in full written off by the Bank in 2003.

#### (13) Reserve for securities trading losses

For Trust Department trading securities for its own account, 10% of the monthly net gains is provided as reserve until the balance of provisions reaches NT\$200 million. Such reserve can only be used to offset losses arising from securities trading in accordance with the "Rules Governing" Securities Firms".

#### (14) Pension plan

The Bank adopts the provisions of Statement of Financial Accounting Standards No. 18, "Accounting for Pensions" and recognizes the excess of accumulated benefit obligation over the fair value of plan asset as minimum pension liability. When preparing interim financial statements, the minimum pension liability is adjusted for the difference between net periodic pension costs and appropriated funds. The net periodic pension costs, which include service cost, interest cost, expected return on plan assets, amortization of unrecognized net transition obligation, amortization of gains or losses of pension and amortization of prior period service cost, are recognized based on an actuarial report.

#### (15) Foreign currency transactions and translations of financial statements

Foreign currency transactions are recorded in New Talwan dollars at exchange rates prevailing at the transaction dates. Differences between actual payments or receipts and recorded transaction amounts are recognized as foreign exchange gains or losses in the current period. Assets and liabilities denominated in foreign currencies are revalued using the spot exchange rates notified by the Central Bank of China at the balance sheet date. Foreign exchange gains or losses are either included in the current year statement of operations, or for long-term investments, recognized as cumulative translation adjustment of the stockholders' equity.

When the financial statements of overseas operating units are translated into NT dollars, all assets and liabilities accounts are translated at exchange rates prevailing at the balance sheet date. The accumulated earnings at beginning of year is carried over from the translated balance at end of last year, balances of all other accounts of stockholders' equity are translated using historical exchange rates. The differences resulting from translation are recorded as cumulative translation adjustment, an adjustment account of stockholders' equity.

#### (16) Derivative financial instruments

1) Derivative financial instruments for trading purposes

Assets or liabilities resulting from derivative financial instruments for trading purpose

- are valued at the fair values at the balance sheet date. Both realized and unrealized changes in fair values are recognized as trading profit or loss in the current period.
- 2) Derivative financial instruments for hedging purposes For derivative financial instruments used to hedge risks associated with existing assets or liabilities, profit or loss is recognized in the current period, and the carrying value of the hedged assets or liabilities is adjusted accordingly. When a derivative financial product is used to hedge risks associated with commitments or forecasted transactions, gain or loss arising from the derivative financial instrument is deferred until the gain or loss from the transaction being hedged is realized. When a derivative financial instrument contract is unwound prior to expiry, the realized profit or loss is deferred and amortized over the remaining period until profit or loss relating to the hedged assets or liabilities is

#### (17) Recognition of interest income

realized.

Interest income on loans is recognized on an accrual basis. However, when the management believes that the principal or interest payments of a loan are unlikely to be received, or where interest or principal payments are more than 180 days overdue, interest income is recognized only when cash is received and the loans are reclassified as non-performing loans. The interest income on accounts with loan extension agreements is not recognized until cash is received in accordance with the regulations of the MOF.

#### (18) Income tax

The Bank adopted the Statement of Financial Accounting Standards No. 22, "Accounting for Income Tax," whereby tax is provided based on accounting income after adjusting for permanent differences and inter- and intra-period allocations. The Income tax effect of taxable temporary differences was recorded as a deferred tax liability. The income tax effect of deductible temporary differences, losses available for carry-forward and income tax credits were recorded as deferred tax assets whose realization is valued at the balance sheet date and any portion not realizable

December 31, 2002

would be accounted for as an allowance. Over or under provision of previous year's income tax is included in current year's income tax.

The Bank has adopted the Statements of Financial Accounting Standards No. 12, "Accounting for Income Tax Credits", whereby income tax credits from purchase of equipment, research and development, employee training expenditures, and investments in equity stock are recognized as incurred.

The 10% surtax on the Bank's undistributed current earnings, on the tax basis, is recorded as income tax expense in the year when earnings appropriation is approved by the shareholders' meeting.

#### (19) The statement of cash flows

The cash in the statement of cash flows consists of cash, cash equivalents, and due from Central Bank and other banks.

#### (20) Use of estimates

December 31, 2003

In preparing the financial statements in conformity with generally accepted accounting principles, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of financial statements, and of revenues, costs of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### 2. Accounting Changes

The Bank carefully examined loan accounts to measure the estimated realizable loans' value and to reclassify the loans' grade in accordance of "The Guideline for Evaluating Loans' Recoverability" and "The Guideline for Loans' Classification". An addition loan loss provision of \$27.43 billion was made for doubtful accounts, which was approved by the Board of Directors on October 30, 2003.

#### 3. Summary of Significant Accounts

#### (1) Cash and Cash Equivalents

	Dece	mider 31, 2003	Dece	mber 31, 2002
Cash in vault	\$	8,952,912	\$	9,273,867
Checks for clearance		8,404,628		9,630,419
Certificates of deposit		197,816,628		90,473,162
Total	\$	215,174,168	\$	109,377,448
(2) Due from Banks				
	Dece	mber 31, 2003	Dece	ember 31, 2002
Due from other banks	\$	3,814,678	\$	5,063,463
Bank overdrafts		26		610
Call loans to banks		92,837,331		108,485,196
Total	\$	96,652,035	\$	113,549,269
(3) Due from Central Bank				
	Dece	mber 31, 2003	Dece	ember 31, 2002
Reserve for deposits-account A	\$	20,985,132	\$	43,739,348
Reserve for deposits-account B		27,316,060		24,916,723
Reserve for deposits-foreign currency		_		65,352
Deposit of foreign branches with foreign Central Banks		403,580		495,607
Deposit of Treasury Account		521,158		629,365
Total	\$	49,225,930	\$	69,846,395
(4) Marketable Securities				
	Dece	mber 31, 2003	Dece	ember 31, 2002
Marketable securities	\$	56,349,669	\$	61,798,433
Bank acceptances		7,046		78,489
Commercial papers		3,947,611		1,541,526
Total	\$	60,304,326	\$	63,418,448

#### (5) Trading Securities

Dece	mber 31, 2003	December 31, 2002		
\$	13,432,478	\$	15,496,718	
	_		49,338	
\$	13,432,478	\$	15,546,056	
	\$	<u> </u>	\$ 13,432,478 \$ 	

#### (6) Receivables

	December 31, 2003		December 31, 200	
Interest receivable	\$	4,823,679	\$	5,161,465
Acceptances receivable		10,724,831		7,128,119
Forward exchange contracts receivable		19,229,983		9,147,351
Accounts receivable		1,987,380		1,643,924
Refundable tax		1,052,182		875,671
Accrued income		709,854		192,177
Other receivable		673,639		814,933
Sub-total		39,201,548		24,963,640
Less: Allowance for doubtful accounts		( 790,641)		( 1,010,222)
Net	\$	38,410,907	\$	23,953,418

As of December 31, 2003 and 2002, the reserve for guarantees, including acceptances receivable, was \$450,518 and \$500,518, respectively and was recorded under "other liabilities".

#### (7) Loans, Bill Purchased and Discounted-net

December 31, 2003		December 31, 20	
\$	7,731,046	\$	4,932,333
	2,379,822		2,166,159
	274,042,608		272,660,630
	252,650,220		236,016,332
	313,251,688		295,533,928
	_		1,448,853
	4,083,282		3,717,448
	854,138,666		816,475,683
	(1,126,763)		(1,070,428)
\$	853,011,903	\$	815,405,255
		\$ 7,731,046 2,379,822 274,042,608 252,650,220 313,251,688 - 4,083,282 854,138,666 (1,126,763)	\$ 7,731,046 \$ 2,379,822 274,042,608 252,650,220 313,251,688 4,083,282 854,138,666 (1,126,763)

note: In 2003, sixteen securities brokerages were transferred to FTS, a subsidiary of FFHC. The related business was therefore closed and the balance of margin loan receivable was liquidated.

As of December 31, 2003 and 2002, non-interest accrued overdue loans and other outstanding loans totaled \$13,580,677 and \$38,035,481, respectively. Interest that was not accrued during the years of 2003 and 2002 totaled NT\$1,234,341 and \$2,992,742, respectively.

Proper course of claims against the debtors have been made before any loans were written off for 2003 and 2002.

The Bank has evaluated the allowance for doubtful receivables, exchange bills negotiated and discounted, loans and overdues, by considering unrecoverable risk for specific loans and inherent risk for total loan portfolio. Movements in allowance for doubtful accounts for 2003 and 2002, are as follows:

January	1.	2003	to	Decem	ber 31	L. 2003

	 January 1, 2003 to December 31, 2003					
	ecoverable risk specific loans		erent risk for l loan portfolio		Total	
Beginning balance	\$ 7,050,735	\$	995,209	\$	8,045,944	
Provision	34,761,083		2,354,965		37,116,048	
Write-off	(39,387,379)		_		(39,387,379)	
Transfer	(92,919)		92,919		_	
Exchange difference	 		(44,318)		(44,318)	
Ending balance	\$ 2,331,520	\$	3,398,775	\$	5,730,295	
	January 1, 2002 to December 31, 2002					
	ecoverable risk r specific loans		erent risk for I loan portfolio		Total	
Beginning balance	\$ 11,251,606	\$	3,174,567	\$	14,426,173	
Provision	12,092,382		_		12,092,382	
Write-off	(18,505,075)		_		(18,505,075)	
Transfer	2,211,822		(2,211,822)		_	
Exchange difference	 		32,464		32,464	
Ending balance	\$ 7,050,735	\$	995,209	\$	8,045,944	

## (8) Long-term Investments

### 1) The details:

	Dece	mber 31, 2003	December 31, 200		
Long-term equity investments	\$	12,138,194	\$	12,319,758	
Long-term bond investments		44,836,643		5,597,163	
Total	\$	56,974,837	\$	17,916,921	

### 2) Long-term equity investments:

	December 3	31, 2003	December 31, 2002		
	Amount	Percentage of ownership	Amount	Percentage of ownership	
Equity method					
First Commercial Bank (USA)	\$ 1,119,418	100.00	\$ 1,108,644	100.00	
East Asia Real Estate Management Co., Ltd.	8,327	30.00	7,987	30.00	
FCB Leasing Co., Ltd.	563,617	99.97	511,225	99.97	
First Insurance Agency Co., Ltd.	87,851	99.99	59,236	99.99	
Franklin Templeton First Taiwan					
Securities Investment Trust Enterprise	121,813	49.99	128,215	49.99	
Sub-total	1,901,026	_	1,815,307		
Cost method		_		•	
Taiwan Power Company	\$ 2,187,531	0.84	\$ 2,187,531	0.84	
Tang Eng Iron Works Co., Ltd.	492,680	7.04	492,680	7.04	
CDIB & Partners Investment Holding Corp.	400,000	3.96	400,000	3.96	
Taiwan Assets Management Co., Ltd.	3,000,000	17.03	3,000,000	17.03	
Others	528,798	_	796,081		
Sub-total	6,609,009	-	6,876,292	•	
The lower of cost or market value method					
Chang Hwa Commercial Bank	\$ 1,283,366	3.41	\$ 1,283,366	4.68	
Taiwan Business Bank	1,469,878	6.51	1,469,878	6.51	
Hua Nan Financial Holding Co., Ltd.	701,235	2.53	701,235	2.68	
Taiwan Development & Trust Corp.	173,680	5.79	173,680	5.79	
Sub-total	3,628,159	-	3,628,159		
Total	\$12,138,194	-	\$12,319,758		

3) The investment gains (losses), cumulative translation adjustment and amortization of the difference between cost and net worth recognized under the equity method of accounting are as follows: From January 1 to December 31

2003 2002 Investment gains (losses) \$ 121,358 \$ (1,136,871) Cumulative translation adjustment (27,372)(8,239)Amortization of the difference between (83,200)cost and net worth

- 4) The Bank recognized total losses of \$266,140 during the year ended December 31, 2003, which were caused by the decline in value of equity, by liquidation or capital decrease of the individual
- 5) In September 2002, Central Bills Financial Corporation resolved to increase its capital after executing a capital reduction. The Bank did not subscribe any shares of the capital increase in accordance with the resolution of the Board of Directors. As a result of the capital reduction of the investee, the evaluation of this investment was changed from the equity method to the cost method. During the year ended December 31, 2002, the investment loss accounted for under the equity method was \$1,230,524. As of December 31, 2002, the Bank owned 0.01% of the outstanding common stock of this investee and the balance of this investment was \$249.
- The Bank owns more than 50% of the common stock of First Commercial Bank (USA), FCB Leasing Co., Ltd. and First Insurance Agency Co., Ltd. as of December 31, 2003. However, as the total assets or operating revenues of these investee companies constituted less than 10% of the respective totals of the Bank, such investee companies are only accounted for using the equity method and no consolidated financial statements were prepared.

#### (9) Property and Equipment-net

	Danasahan 24, 2002						
			December 31, 2003				
		Cost	Appraisal increments	_	Accumulated depreciation	Book value	
Land	\$	7,080,871	\$ 10,381,138	\$	(1,263)	\$ 17,460,746	
Buildings		7,947,064	61,032		(2,242,210)	5,765,886	
Machinery and equipment		2,985,183	_		(1,994,660)	990,523	
Transportation equipment		801,730	_		(412,547)	389,183	
Other equipment		1,944,477	_		(1,390,787)	553,690	
Leasehold improvements		617,480	_		(423,785)	193,695	
Construction in progress and prepayments for equipment	_	73,931		_		73,931	
	\$	21,450,736	\$ 10,442,170	\$	(6,465,252)	\$ 25,427,654	
			Decembe	r <b>3</b> :	1, 2002		
		Cost	Appraisal increments	_	Accumulated depreciation	Book value	
Land	\$	7,280,363	\$ 11,215,489	\$	(468)	\$ 18,495,384	
Buildings		0.406.570					
		8,496,579	63,459		(2,268,613)	6,291,425	
Machinery and equipment		2,743,776	63,459		(2,268,613) (1,782,519)	6,291,425 961,257	
Machinery and equipment Transportation equipment			63,459 — —			-	
		2,743,776	63,459 - - -		(1,782,519)	961,257	
Transportation equipment		2,743,776 823,330	63,459 - - - -		(1,782,519) (456,828)	961,257 366,502	
Transportation equipment Other equipment		2,743,776 823,330 2,066,868	63,459 - - - - -		(1,782,519) (456,828) (1,485,122)	961,257 366,502 581,746	

The Bank revalued its land and buildings in accordance with the relevant regulations. As of December 31, 2003 and 2002, the balances of the appraisal increments amounted to \$16,641,453 and \$16,966,339 (including non-operating assets), respectively, and the relevant reserve for land appraisal incremental tax was \$9,035,983 and \$9,221,718 respectively.

There was no interest capitalized on property and equipment purchased for the years ended December 31, 2003 and 2002.

#### (10) Other Assets

Intangible assets         \$ 183,375         \$ 220,587           Non-operating assets         Cost           Land         440,439         176,976           Buildings         1,178,730         710,982           Others         11,840         11,446           Sub-total         1,631,009         899,404           Appraisal Increments         6,199,283         5,687,391           Total cost and appraisal increments         7,830,292         6,586,795           Less: accumulated depreciation         (344,335)         (225,480)           Net non-operating assets         7,485,957         6,361,315           Other assets         Overdue loans         3,8759,455         38,854,392           Less: allowance for doubtful accounts         (3,812,891)         (5,965,294)           Net overdue loans         9,946,564         32,889,098           Foreclosed assets         623,427         1,532,949           Less: allowance for loss on foreclosed assets         (347,820)         (586,594)           Net foreclosed assets         (347,820)         (586,594)           Net foreclosed assets         (347,820)         (586,594)           Other assets to be adjusted         160,750         160,750           Revaluation of f		Dece	mber 31, 2003	Dece	mber 31, 2002
Cost         440,439         176,976           Bulldings         1,178,730         710,982           Others         11,840         11,446           Sub-total         1,631,009         899,404           Appraisal Increments         6,199,283         5,687,391           Total cost and appraisal increments         7,830,292         6,586,795           Less: accumulated depreciation         (344,335)         (225,480)           Net non-operating assets         7,485,957         6,361,315           Other assets         Overdue loans         13,759,455         38,854,392           Less: allowance for doubtful accounts         (3,812,891)         (5,965,294)           Net overdue loans         9,946,564         32,889,098           Foreclosed assets         (347,820)         (586,594)           Cost         623,427         1,532,949           Less: allowance for loss on foreclosed assets         (347,820)         (586,594)           Net foreclosed assets         275,607         946,355           Refundable deposits         899,984         1,221,507           Other assets to be adjusted         160,750         160,750           Revaluation of financial derivatives         237,182         -           15,20,087 </td <td>Intangible assets</td> <td>\$</td> <td>183,375</td> <td>\$</td> <td>220,587</td>	Intangible assets	\$	183,375	\$	220,587
Land       440,439       176,976         Bulldings       1,178,730       710,982         Others       11,840       11,446         Sub-total       1,631,009       899,404         Appraisal Increments       6,199,283       5,687,391         Total cost and appraisal increments       7,830,292       6,586,795         Less: accumulated depreciation       (344,335)       (225,480)         Net non-operating assets       7,485,957       6,361,315         Other assets       Overdue loans       13,759,455       38,854,392         Less: allowance for doubtful accounts       (3,812,891)       (5,965,294)         Net overdue loans       9,946,564       32,889,098         Foreclosed assets       Cost       623,427       1,532,949         Less: allowance for loss on foreclosed assets       (347,820)       (586,594)         Net foreclosed assets       237,607       946,355         Refundable deposits       899,994       1,221,507         Other assets to be adjusted       160,750       160,750         Revaluation of financial derivatives       237,182       -         11,520,087       35,217,710         Deferred expenses       33,492       39,307         Deferred income	Non-operating assets				
Bulldings         1,178,730         710,982           Others         11,840         11,446           Sub-total         1,631,009         899,404           Appraisal Increments         6,199,283         5,687,391           Total cost and appraisal increments         7,830,292         6,586,795           Less: accumulated depreciation         (344,335)         (225,480)           Net non-operating assets         7,485,957         6,361,315           Other assets         Overdue loans         3,759,455         38,854,392           Less: allowance for doubtful accounts         (3,812,891)         (5,965,294)           Net overdue loans         9,946,564         32,889,098           Foreclosed assets         623,427         1,532,949           Less: allowance for loss on foreclosed assets         (347,820)         (586,594)           Net foreclosed assets         (347,820)         (586,594)           Net foreclosed assets         275,607         946,355           Refundable deposits         899,984         1,221,507           Other assets to be adjusted         160,750         160,750           Revaluation of financial derivatives         237,182         —           11,520,087         35,217,710           Deferred ex	Cost				
Others         11,840         11,446           Sub-total         1,631,009         899,404           Appraisal Increments         6,199,283         5,687,391           Total cost and appraisal increments         7,830,292         6,586,795           Less: accumulated depreciation         (344,335)         (225,480)           Net non-operating assets         7,485,957         6,361,315           Other assets         Overdue loans         13,759,455         38,854,392           Less: allowance for doubtful accounts         (3,812,891)         (5,965,294)           Net overdue loans         9,946,564         32,889,098           Foreclosed assets         (347,820)         (586,594)           Less: allowance for loss on foreclosed assets         (347,820)         (586,594)           Net foreclosed assets         275,607         946,355           Refundable deposits         899,984         1,221,507           Other assets to be adjusted         160,750         160,750           Revaluation of financial derivatives         237,182         —           Deferred expenses         33,492         39,307           Deferred income tax assets-net         15,523,275         9,931,794           15,556,767         9,971,101	Land		440,439		176 <b>,9</b> 76
Sub-total       1,631,009       899,404         Appraisal Increments       6,199,283       5,687,391         Total cost and appraisal increments       7,830,292       6,586,795         Less: accumulated depreciation       (344,335)       (225,480)         Net non-operating assets       7,485,957       6,361,315         Other assets       Overdue loans       38,854,392         Gross amount of overdue loans       13,759,455       38,854,392         Less: allowance for doubtful accounts       (3,812,891)       (5,965,294)         Net overdue loans       9,946,564       32,889,098         Foreclosed assets       Cost       623,427       1,532,949         Less: allowance for loss on foreclosed assets       (347,820)       (586,594)         Net foreclosed assets       275,607       946,355         Refundable deposits       899,984       1,221,507         Other assets to be adjusted       160,750       160,750         Revaluation of financial derivatives       237,182       —         Deferred expenses       33,492       39,307         Deferred income tax assets-net       15,523,275       9,931,794         15,556,767       9,971,101	Buildings		1,178,730		710,982
Appraisal Increments         6,199,283         5,687,391           Total cost and appraisal increments         7,830,292         6,586,795           Less: accumulated depreciation         (344,335)         (225,480)           Net non-operating assets         7,485,957         6,361,315           Other assets         Overdue loans         33,759,455         38,854,392           Less: allowance for doubtful accounts         (3,812,891)         (5,965,294)           Net overdue loans         9,946,564         32,889,098           Foreclosed assets         623,427         1,532,949           Less: allowance for loss on foreclosed assets         (347,820)         (586,594)           Net foreclosed assets         275,607         946,355           Refundable deposits         899,984         1,221,507           Other assets to be adjusted         160,750         160,750           Revaluation of financial derivatives         237,182         —           11,520,087         35,217,710           Deferred expenses         33,492         39,307           Deferred income tax assets-net         15,553,275         9,931,794           15,556,767         9,971,101	Others		11,840		11,446
Total cost and appraisal increments         7,830,292         6,586,795           Less: accumulated depreciation         (344,335)         (225,480)           Net non-operating assets         7,485,957         6,361,315           Other assets         0verdue loans         3,812,895         38,854,392           Less: allowance for doubtful accounts         (3,812,891)         (5,965,294)           Net overdue loans         9,946,564         32,889,098           Foreclosed assets         623,427         1,532,949           Less: allowance for loss on foreclosed assets         (347,820)         (586,594)           Net foreclosed assets         275,607         946,355           Refundable deposits         899,984         1,221,507           Other assets to be adjusted         160,750         160,750           Revaluation of financial derivatives         237,182         —           11,520,087         35,217,710           Deferred expenses         33,492         39,307           Deferred income tax assets-net         15,553,275         9,931,794           15,556,767         9,971,101	Sub-total		1,631,009		899,404
Less: accumulated depreciation         (344,335)         (225,480)           Net non-operating assets         7,485,957         6,361,315           Other assets         Overdue loans           Gross amount of overdue loans         13,759,455         38,854,392           Less: allowance for doubtful accounts         (3,812,891)         (5,965,294)           Net overdue loans         9,946,564         32,889,098           Foreclosed assets         623,427         1,532,949           Less: allowance for loss on foreclosed assets         (347,820)         (586,594)           Net foreclosed assets         275,607         946,355           Refundable deposits         899,984         1,221,507           Other assets to be adjusted         160,750         160,750           Revaluation of financial derivatives         237,182         —           Deferred expenses         33,492         35,217,710           Deferred expenses         33,492         39,307           Deferred income tax assets-net         15,523,275         9,931,794           15,556,767         9,971,101	Appraisal increments		6,199,283		5,687,391
Net non-operating assets         7,485,957         6,361,315           Other assets         Overdue loans         37,59,455         38,854,392           Gross amount of overdue loans         13,759,455         38,854,392           Less: allowance for doubtful accounts         (3,812,891)         (5,965,294)           Net overdue loans         9,946,564         32,889,098           Foreclosed assets         623,427         1,532,949           Less: allowance for loss on foreclosed assets         (347,820)         (586,594)           Net foreclosed assets         275,607         946,355           Refundable deposits         899,984         1,221,507           Other assets to be adjusted         160,750         160,750           Revaluation of financial derivatives         237,182         —           Deferred expenses         33,492         35,217,710           Deferred expenses         33,492         39,307           Deferred income tax assets-net         15,523,275         9,931,794           15,556,767         9,971,101	Total cost and appraisal increments		7,830,292		6,586,795
Other assets         Overdue loans       13,759,455       38,854,392         Less: allowance for doubtful accounts       (3,812,891)       (5,965,294)         Net overdue loans       9,946,564       32,889,098         Foreclosed assets       623,427       1,532,949         Less: allowance for loss on foreclosed assets       (347,820)       (586,594)         Net foreclosed assets       275,607       946,355         Refundable deposits       899,984       1,221,507         Other assets to be adjusted       160,750       160,750         Revaluation of financial derivatives       237,182       —         11,520,087       35,217,710         Deferred expenses       33,492       39,307         Other deferred expenses       15,523,275       9,931,794         Deferred income tax assets-net       15,556,767       9,971,101	Less: accumulated depreciation		(344,335)		(225,480)
Overdue loans       13,759,455       38,854,392         Less: allowance for doubtful accounts       (3,812,891)       (5,965,294)         Net overdue loans       9,946,564       32,889,098         Foreclosed assets       623,427       1,532,949         Less: allowance for loss on foreclosed assets       (347,820)       (586,594)         Net foreclosed assets       275,607       946,355         Refundable deposits       899,984       1,221,507         Other assets to be adjusted       160,750       160,750         Revaluation of financial derivatives       237,182       —         11,520,087       35,217,710         Deferred expenses       33,492       39,307         Other deferred expenses       33,492       39,307         Deferred income tax assets-net       15,523,275       9,931,794         15,556,767       9,971,101	Net non-operating assets		7,485,957		6,361,315
Gross amount of overdue loans       13,759,455       38,854,392         Less: allowance for doubtful accounts       (3,812,891)       (5,965,294)         Net overdue loans       9,946,564       32,889,098         Foreclosed assets       623,427       1,532,949         Less: allowance for loss on foreclosed assets       (347,820)       (586,594)         Net foreclosed assets       275,607       946,355         Refundable deposits       899,984       1,221,507         Other assets to be adjusted       160,750       160,750         Revaluation of financial derivatives       237,182       —         11,520,087       35,217,710         Deferred expenses       33,492       39,307         Other deferred expenses       33,492       39,307         Deferred income tax assets-net       15,523,275       9,931,794         15,556,767       9,971,101	Other assets		_		
Less: allowance for doubtful accounts       (3,812,891)       (5,965,294)         Net overdue loans       9,946,564       32,889,098         Foreclosed assets       623,427       1,532,949         Less: allowance for loss on foreclosed assets       (347,820)       (586,594)         Net foreclosed assets       275,607       946,355         Refundable deposits       899,984       1,221,507         Other assets to be adjusted       160,750       160,750         Revaluation of financial derivatives       237,182       —         11,520,087       35,217,710         Deferred expenses       33,492       39,307         Other deferred expenses       33,492       39,307         Deferred income tax assets-net       15,523,275       9,931,794         15,556,767       9,971,101	Overdue loans				
Net overdue loans         9,946,564         32,889,098           Foreclosed assets         623,427         1,532,949           Less: allowance for loss on foreclosed assets         (347,820)         (586,594)           Net foreclosed assets         275,607         946,355           Refundable deposits         899,984         1,221,507           Other assets to be adjusted         160,750         160,750           Revaluation of financial derivatives         237,182         —           Deferred expenses         33,492         35,217,710           Deferred income tax assets-net         15,523,275         9,931,794           15,556,767         9,971,101	Gross amount of overdue loans		13,759,455		38,854,392
Foreclosed assets  Cost 623,427 1,532,949  Less: allowance for loss on foreclosed assets (347,820) (586,594)  Net foreclosed assets 275,607 946,355  Refundable deposits 899,984 1,221,507  Other assets to be adjusted 160,750 160,750  Revaluation of financial derivatives 237,182 —  11,520,087 35,217,710  Deferred expenses  Other deferred expenses 33,492 39,307  Deferred income tax assets-net 15,523,275 9,931,794  15,556,767 9,971,101	Less: allowance for doubtful accounts		(3,812,891)		(5,965,294)
Cost       623,427       1,532,949         Less: allowance for loss on foreclosed assets       (347,820)       (586,594)         Net foreclosed assets       275,607       946,355         Refundable deposits       899,984       1,221,507         Other assets to be adjusted       160,750       160,750         Revaluation of financial derivatives       237,182       —         Deferred expenses       33,492       35,217,710         Deferred expenses       33,492       39,307         Deferred income tax assets-net       15,523,275       9,931,794         15,556,767       9,971,101	Net overdue loans		9,946,564		32,889,098
Less: allowance for loss on foreclosed assets       (347,820)       (586,594)         Net foreclosed assets       275,607       946,355         Refundable deposits       899,984       1,221,507         Other assets to be adjusted       160,750       160,750         Revaluation of financial derivatives       237,182       —         11,520,087       35,217,710         Deferred expenses       33,492       39,307         Deferred income tax assets-net       15,523,275       9,931,794         15,556,767       9,971,101	Foreclosed assets				
Net foreclosed assets         275,607         946,355           Refundable deposits         899,984         1,221,507           Other assets to be adjusted         160,750         160,750           Revaluation of financial derivatives         237,182         —           11,520,087         35,217,710           Deferred expenses         33,492         39,307           Deferred income tax assets-net         15,523,275         9,931,794           15,556,767         9,971,101	Cost		623,427		1,532,949
Refundable deposits       899,984       1,221,507         Other assets to be adjusted       160,750       160,750         Revaluation of financial derivatives       237,182       —         11,520,087       35,217,710         Deferred expenses       33,492       39,307         Deferred income tax assets-net       15,523,275       9,931,794         15,556,767       9,971,101	Less: allowance for loss on foreclosed assets		(347,820)		(586,594)
Other assets to be adjusted       160,750       160,750         Revaluation of financial derivatives       237,182       —         11,520,087       35,217,710         Deferred expenses       33,492       39,307         Deferred income tax assets-net       15,523,275       9,931,794         15,556,767       9,971,101	Net foreclosed assets		275,607		946,355
Revaluation of financial derivatives         237,182         —           11,520,087         35,217,710           Deferred expenses         33,492         39,307           Deferred income tax assets-net         15,523,275         9,931,794           15,556,767         9,971,101	Refundable deposits		899,984		1,221,507
Deferred expenses         11,520,087         35,217,710           Other deferred expenses         33,492         39,307           Deferred income tax assets-net         15,523,275         9,931,794           15,556,767         9,971,101	Other assets to be adjusted		160,750		160,750
Deferred expenses         33,492         39,307           Other deferred expenses         15,523,275         9,931,794           Deferred income tax assets-net         15,556,767         9,971,101	Revaluation of financial derivatives		237,182		
Other deferred expenses       33,492       39,307         Deferred income tax assets-net       15,523,275       9,931,794         15,556,767       9,971,101			11,520,087		35,217,710
Deferred income tax assets-net       15,523,275       9,931,794         15,556,767       9,971,101	Deferred expenses		_		
15,556,767 9,971,101	Other deferred expenses		33,492		39,307
	Deferred income tax assets-net		15,523,275		9,931,794
Total \$ 34,746,186 \$ 51,770,713			15,556,767		9,971,101
	Total	\$	34,746,186	\$	51,770,713

The MOF approved the Bank's takeover of five credit departments of Farmers' and Fishermen's Associations in Tainan and other counties effective September 14, 2001. The acquired assets together with the Indebtedness were transferred to the Bank. The RTC Fund has partially relmbursed the losses suffered by the Bank. The remaining portion of the disputed assets and liabilities, currently under investigation, have been temporarily booked in "other assets to be adjusted " and "other liabilities to be adjusted", respectively. Upon settlement, the balance will be transferred to appropriate accounts and any deficiency will be compensated by the RTC fund.

As of December 31, 2002, the balance of deferred expense for employee compensation due to privatization was \$0. For the year ended December 31, 2002, the amortization was \$1,844,972 and was charged to other non-operating expenses.

#### (11) Due to Banks

	Dece	mber 31, 2003	December 31, 200		
Due to other banks	\$	1,336,809	\$	1,443,912	
Overdraft on banks		1,402,114		1,678,778	
Call loans from banks		121,224,921		76,657,431	
Total	\$	123,963,844	\$	79,780,121	

#### (12) Payables

	December 31, 2003			December 31, 2002		
Accounts payable	\$	14,734,156	\$	15,695,873		
Interest payable		3,103,444		4,202,731		
Forward exchange contracts payable		19,199,936		9,154,017		
Bank acceptances		10,949,377		7,444,115		
Collections for customers		1,229,711		675,670		
Accrued expenses		1,848,119		1,907,827		
Dividends payable		223,645		224,487		
Other payables		4,979,217		5,829,549		
Total	\$	56,267,605	\$	45,134,269		

#### (13) Deposits and Remittances

	December 31, 2003			December 31, 2002		
Checking account deposits	\$	36,543,876	\$	31,487,700		
Demand account deposits		199,727,734		150,320,627		
Time deposits		210,231,673		219,209,261		
Negotiable certificates of deposit		10,178,200		14,848,400		
Savings account deposits		679,267,487		665,820,222		
Remittances and drafts issued		94,743		86,342		
Remittances outstanding		1,108,525		723,599		
Total	\$	1,137,152,238	\$	1,082,496,151		

#### (14) Financial Bonds Payable

The Board of Directors' meetings of June 22, 2001, October 3, 2002 and November 14, 2003 resolved to issue senior and subordinate financial bonds for NT\$50, \$30 and \$20 billion, respectively to strengthen the Bank's capital adequacy ratio and to finance long-term operating capital. The proposed amounts were all approved by MOF. The investors' claims of subordinate bonds are subordinate to the creditors' but take precedence over shareholders' in the event of liquidation. The detailed terms of each issue are as follows:

	First issue, 2001
Issuance date	September 12, 2001
Amount	NT\$10 billion
Price	At par
Coupon rate	4%
Interest and repayment term	Interest paid annually and principal repaid 20%, 30%, 50% at the 5th, 6th, 7th year, respectively.
Maturity	7 years
	First to Fifth Issue, 2002
Issuance date Amount	March 4, July 9, December 10, December 19, 2002 NT\$20.5 billion
Price	At par
Coupon rate	Part of them have fixed interest rate, the rest with either floating interest rate or reverse floating interest rate, and minimum yield rate is 0%. Interest rate indicator is USD 6M LIBOR or 90 days commercial paper interest rate.
Interest and repayment term	For fixed interest rate, interest paid annually. For floating interest rate, interest paid either quarterly, semi-annually, or annually. Principal is due at maturity.
Maturity	5 years to 5 years and 7 months

	First to Ninth issue, 2003
Issuance date	January 20, February 25, May 2, September 10, October 27, November 13, 2003
Amount	NT\$24.8 billion
Price	At par
Coupon rate	Part of them have fixed interest rate, the rest with either floating interest rate or reverse floating interest rate, and minimum yield rate is 0%. Interest rate indicator is USD 6M LIBOR, 90 days commercial paper interest rate or IRS rate.
Interest and repayment term	For fixed interest rate, interest paid annually. For floating interest rate, interest paid either quarterly, or semi-annually. Principal is due at maturity.
Maturity	4 years to 8 years

As of December 31, 2003, interest rates of the above financial bonds are between 1.332% and 6.12%.

#### (15) Other Liabilities

	December 31, 2003		Decer	nber 31, 2002
Reserve for losses on guarantee	\$	450,518	\$	500,518
Reserve for securities trading losses		200,000		200,000
Reserve for default losses		_		40,948
Guarantees and margin deposits		1,434,753		1,276,476
Other liabilities to be adjusted		57, <del>44</del> 6		87,047
Revaluation of financial derivatives		229,440		_
Others		95,061		155,875
Total	\$	2,467,218	\$	2,260,864

Please refer to note 3(10) for the details of "other liabilities to be adjusted".

#### (16) Other Non-operating Income

	2003		2002	
Recovery of bad debts	\$	529,639	\$	432,555
Reversal of over-accrued bonus in previous year		170,674		51,484
Reserve for guarantee		50,000		_
Income from use of employee dormitory		6,030		5,952
Income from overdue accounts		64,267		1,499
Others		222,253		42,575
	\$	1,042,863	\$	534,065

#### (17) Losses on Sales of Non-performing Loans

The Bank didn't deal with sales of non-performing loans for the year ended December 31, 2003. During 2002, the Bank had signed agreements with Cerberus Asia Capital Management L.L.C., Lehman Brothers Commercial Corporation Asia Limited and Lone Star Asia-pacific Ltd., and GE Capital Commercial Finance Inc. and Taiwan Asset Management Corporation to sell its non-performing loans with book value of \$10,936,988, \$4,058,482 and \$35,331,928 respectively, resulting In a loss of \$33,580,452 (the net loss was \$25,185,339 after Income tax benefit). As of December 31, 2003, the end of redemption period, there was no material redemptions from the sales of non-performing loans.

### (18) Other Non-operating Expenses

	2003	 2002
Employees compensation from denationalization	\$ _	\$ 1,844,972
Losses on decline in value of foreclosed assets	22,177	437,526
Losses on sales of foreclosed assets	70,172	8,960
Others	276,621	258,772
Total	\$ 368,970	\$ 2,550,230

### (19) Pension Plan

- The Bank has a non-contributory and funded defined benefit pension plan covering all regular employees with the following provisions:
  - \* Base units: each employee accrues two units for every year of service over the first 15 years and one unit for every year of service afterwards, up to a maximum of 45 units.
  - 20% additional benefit: each employee, retired due to mental disorder or physical disability, arising from employment, is entitled with an additional 20% in pension benefit.
  - \* Qualifying service: in calculating the length of qualifying service, fraction of a year less than six months is treated as a completed one half year and whereas more than six months is treated as one full year.
- 2) Actuarial assumptions used:

	2003	2002
Discount rate	3.00%	3.50%
Expected rate of return on plan assets	3.00%	3.50%
Rate of Increase In salaries	2.00%	2.00%

3) The reconciliation of the plan's status to balance sheet amounts is shown below:

	Dece	mber 31, 2003	December 31, 2002		
Benefit obligation:					
Vested benefit obligation	\$	1,581,826	\$	1,105,489	
Non-vested benefit obligation		1,265,411		869,515	
Accumulated benefit obligation		2,847,237		1,975,004	
Additional benefits based on future salaries		717,271		492,563	
Projected benefit obligation		3,564,508		2,467,567	
Fair value of plan assets		(2,008,849)		(1,594,105)	
Funded status		1,555,659		873,462	
Unrecognized pension loss		(660,389)		(135,395)	
Accrued pension cost	\$	895,270	\$	738,067	
Vested benefit	\$	1,863,378	\$	1,443,084	
4) Net periodic pension costs					
		2003		2002	
Service cost	\$	540,914	\$	494,754	
Interest cost		86,050		88,204	
Actual return on plan assets		(24,931)		(30,880)	
Amortization of unrecognized pension loss		(36,716)		(37,509)	
Net periodic pension costs	\$	565,317	\$	514,569	

### (20) Capital Stock

Originally, the Bank's share capital totaled \$38,216,000. On August 15, 2003, the Board of Directors resolved to raise capital by issuing 800 million shares of common stock, a par value of NT\$10 (dollars) each, issued at a premium price of NT\$17.5 (dollars) per share, with the effective date October 7, 2003. After the capital increase, total issued capital amounted to \$46,216,000. This issuance has been approved by MOF according to MOF Tai-Tsai-Jen Ruling No. 0920040630 and was registered on October 29, 2003 with the approval of Ministry of Economic Affairs.

### (21) Capital Reserve

Capital Reserve mainly included appraisal increments, paid-in capital in excess of par value from the issuance of stock and donation income.

The Company Law and the Securities & Exchange Law require that capital reserve resulting from value received in excess of par value of the issuance of stock and donation income received to be used exclusively to cover losses or to increase annually the capital of the Company subject to a maximum limit of 10% of total capital. The capital reserve can only be used to cover losses after the retained earnings, if any, are fully utilized to cover the losses.

#### (22) Legal Reserve and Special Reserve

1) Legal reserve

According to the Company Law, legal reserve can only be used to offset accumulated deficits and be capitalized. However, when the accumulated reserves have reached or exceeded 50% of share capital, up to 50% of legal reserve can be capitalized under a resolution from a shareholders' meeting.

2) Special reserve

Pursuant to the regulations of the Securities & Futures Commission of the Ministry of Finance, except for setting aside legal reserve, the Bank is required to set aside a special reserve in an amount equal to the net change in the reduction of stockholders' equity in the current year from its annual net income and undistributed earnings of prior years. Such special reserve is not available for dividend distribution. In the subsequent year(s), if the year-end balances of such items no longer result in a reduction in stockholders' equity, the special reserve previously set aside will then be available for distribution.

### (23) Retained Earnings (Accumulated Deficits)

- 1) As stipulated in the Bank's Articles of Incorporation, the annual net income (after income tax) should be first used to offset accumulated deficits, then a provision of 30% of it should be set aside as legal reserve, the Bank can also set aside a special reserve for specific business purposes. The remaining earnings are to be distributed as follows: (a) 1% to 8% as bonuses to employees (b) 1% as remunerations to directors and supervisors, and (c) dividends and bonuses to shareholders as proposed by the Board of Directors were in consideration of the capital adequacy ratio and the need for business development, and approved by the shareholders' meeting.
- Dividend policies for the next three years

Banking is a fully-developed industry and the Bank, operating under a solid financial base, has maintained a secured income. The Bank has set up its dividend policies based on capital adequacy ratio so as to build up its capital adequacy ratio and to enhance its competitiveness. In principle, dividend will be paid in the form of cash.

If the legal reserve is less than the capital or the capital adequacy ratio is below the set ratio regulated by the Banking Law, the maximum amount of cash dividend distribution has to be subject to the stipulations set by the Banking Law and the governing authorities.

3) Deficits reimbursement

On June 20, 2003, the Board of Directors has adopted the resolution to cover the accumulated deficits by appropriating the Legal Reserve, Special Reserve and Capital Surplus in the amount of \$15,268,422, \$3,695,364, and \$4,075,242, respectively.

#### (24) Personnel, Depreciation and Amortization Expense

	Operating expenses				
		2002			
Personnel	\$	7,980,225	\$	7,943,394	
Salaries		7,046,556		6,984,048	
Labor and health insurance		273,058		252,314	
Pension		570,651		<del>49</del> 4,753	
Others		89,960		212,279	
Depreciation		795,978		830,976	
Amortization		115,287		52,189	

### (25) Income Tax

### 1) Income tax reconciliation:

	Dece	mber 31, 2003	Dece	mber 31, 2002
Income tax refund	\$	(467,365)	\$	(517,472)
Income tax payable-foreign branches		16,539		60,232
Increase in deferred income tax assets		(5,591,481)		(7,929,965)
Income tax adjustment-foreign branches		_		1,573
Over-provision of income tax in prior year		(180,677)		(23,923)
Tax on separately taxed interest income		30,196		28,806
Prepald Income tax		613,802		421,894
Others		722		
Income tax benefit in current year		(5,578,264)		(7,958,855)
10% income tax levied on unappropriated retained earnings				182,297
Income tax benefit	\$	(5,578,264)	\$	(7,776,558)

### 2) Deferred income tax assets (net):

As of December 31, 2003 and 2002, the income tax effects of temporary differences, that gave rise to the deferred tax assets and liabilities are as follows:

		December 31, 2003			December 31, 2002					
		Amount	]	income tax effects	Amount			Income tax effects		
Temporary differences										
Allowance for doubtful accounts	\$	2,783,987	\$	695,997	\$	2,783,987	\$	695,997		
Loss carryforwards (expiring in 2008)		63,624,223		15,906,056		38,313,613		9,578,403		
Others		672,080		168,020		1,187,468		296,867		
	\$	67,080,290	\$	16,770,073	\$	42,285,068	\$	10,571,267		
Investment tax credits				118,715				176,696		
Offshore entities				143,507				191,403		
Deferred income tax assets				17,032,295				10,939,366		
Allowance for deferred income tax assets				(1,509,020)			_	(1,007,572)		
Deferred income tax assets- net	•		\$	15,523,275			\$	9,931,794		

### 3) As of December 31, 2003, the details of tax credits are as follows:

	Amount		Available period (year)		
Research & development	\$	57,931	2002~2007		
Training costs		41,133	2002~2007		
Investment tax credit from investment in Taiwan Cement Corporation		19,651	2002~2005		
	\$	118,715			
4) Imputed tax system and related information					
	Decemb	er 31, 2003	December 31, 2002		
Imputed tax credits for shareholders	\$	123,693	\$ 24,534		
Imputed tax credit rate of estimated (actual) earnings appropriation					

### 5) The balance of accumulated deficits

	December 31, 2003			December 31, 2002		
before June 30, 1998	\$	_	\$	1,538,423		
after June 30, 1998		(13,306,619)		(24,577,451)		
	\$	(13,306,619)	\$	(23,039,028)		

- 6) The tax authorities have examined and approved the Bank's Income tax returns for all years through 2001.
- 7) The tax authorities have examined and assessed the withholding tax on bond interest income disallowed as credit for the years ended December 31, 1999, 2000 and 2001 and for the period from July 1, 1998 to December 31, 1998 in the amount of \$388,464. The Bank disagreed with the assessment and has filed for an appeal. Under the principle of conservatism, the Bank has booked the tax liability in the accompanying financial statements of 2001. On December 3, 2003, the Bank applied for a tax refund of 65% of the disputed amount and agreed to withdraw the appeal. The tax refund of \$252,501 was recognized as tax refund receivable and income tax benefit. The remaining 35% of the withholding tax on bond interest income was recognized as tax expense in 2003.

### (26) Losses Per Share

LUSSUS F	or orient						
		Januar	ry 1 to December 31, 2003				
	Amo	ount	Adjusted weighted average	Losses per share			
	Before tax	After tax	outstanding common stock	Before tax	After tax		
			(in thousand shares)	(in do	llars)		
Net loss	<u>\$(18,884,883)</u>	\$(13,306,619)	4,010,093	\$(4.71)	\$(3.32)		
		Januar	ry 1 to December 31, 2002				
	Amo	ount	Adjusted weighted average	Losses p	er share		
	Before tax	After tax	outstanding common stock	Before tax	After tax		
			(in thousand shares)	(in do	llars)		
Net loss	\$(32,500,869)	\$(24,724,311)	3,821,600	\$(8.50)	\$(6.47)		

The weighted-average common stock outstanding has been retroactively adjusted in accordance with the issuance of common stock for cash on October 7, 2003.

### (27) Capital Adequacy Ratio

The minimum capital adequacy ratio, a measure of the amount of a bank's capital expressed as a percentage of its risk weighted credit exposures, is 8% as required by the Banking Law and other relevant rules and regulations in order to ensure a sound financial standing for banks. If the said ratio is less than the prescribed ratio, the Bank's ability to distribute surplus profits may be restricted by the central competent authority.

The capital adequacy ratio of the Bank was 8.96% and 8.99% as at December 31, 2003 and 2002, respectively.

### 4. Related Party Transactions

### (1) Details of the related parties

Names of related parties	Nature of relationship
First Financial Holding Co., Ltd. ("FFHC")	Parent company
Bank of Taiwan	The company's representative is a director of the FFHC (note 1)
Hua Nan Commercial Bank, Ltd.	The company's representative is a director of the FFHC
Golden Garden Investment Co.	The company's representative is a director of the FFHC
First Commercial Bank (USA)	Subsidiary of the Bank
FCB Leasing Co., Ltd. ("FCBL")	Subsidiary of the Bank

Names of related parties	Nature of relationship
First Insurance Agency Co., Ltd.	Subsidiary of the Bank
Central Bills Finance Corporation ("CBFC")	Investee accounted for under the equity method (note 2)
East-Asia Real Estate Management Co., Ltd. ("EAREM")	Investee accounted for under the equity method
Franklin Templeton First Taiwan Securities Investment Trust Enterprise ("FTFT")	Investee accounted for under the equity method
The Grand Hotel	Its chairman is the spouse of the Bank's former chairman (note 3)
The First Education Foundation	Donation from the Bank exceeded one third of its fund balance
First Taisec Securities Inc. ("FTS")	Subsidiary of FFHC
Mingtai Fire & Marine Insurance Co., Ltd ("MFMI")	Subsidiary of FFHC
National Investment Trust Co., Ltd ("NITC")	Subsidiary of FFHC
Steve S.F. Shieh etc., 14 people	The Bank's directors
Chao-Shun Chang etc., 5 people	The Bank's supervisors
Long-I Liao etc., 223 people	The Bank's managers
Erh-Jung Hsieh etc., 1,865 people	Spouses of the Bank's directors, supervisors, managers, president, general managers and relatives within second degree of kinship of the aforementioned parties

note 1: The Bank became a subsidiary of FFHC through an exchange of shares. After the share swap, the Bank was unlisted and the Bank's shareholders were transferred to be the shareholders of FFHC.

As of and for year ended December 31, 2003

note 2: Relationship terminated on December 26, 2002.

note 3: Relationship terminated on August 15, 2003.

### (2) Major transactions with the related parties

### 1) Due from banks

				,			.,
		Highest balance		Ending balance		nterest ncome	Interest rate (%)
Bank of Taiwan	\$	10,644,120	\$	1,025,417	\$	27,155	0.040~1.410
Hua Nan Commercial Bank		4,015,339		1,714,725		20,448	0.050~5.230
			\$	2,740,142	\$	47,603	_
		As of a	nd fo	r year ended	De	cember 31	, 2002
		Highest balance		Ending balance		nterest ncome	Interest rate (%)
Bank of Taiwan	\$	9,000,000	\$	1,391,200	\$	17,896	1.410~2.195
Hua Nan Commercial Bank		7,000,000		521,700		29,564	1.410~2.305
Central Bills Finance Corp.		200,000				45	1.935~2.150
			\$	1,912,900	\$	47,505	
2) Due to banks As of and for year ended December 31, 2003							
		Highest balance		Ending balance	I	nterest xpense	Interest rate (%)
Bank of Taiwan	\$	7,600,000	\$	1,200,000	\$		0.950~1.300
Hua Nan Commercial Bank		5,700,000		341,806		4,222	0.720~5.060
			\$	1,541,806	\$	16,466	
		As of a	nd fo	or year ended	Dec	cember 31	, 2002
		Highest		Ending		nterest	Interest rate
		balance		balance		xpense	(%)
Bank of Talwan	\$	5,000,000	\$	_	\$	4,369	1.650~2.300
Hua Nan Commercial Bank		2,500,000				5,101	1.450~2.300
			\$		\$	9,470	

### 3) Deposits

	December 3	1, 2003	December 31, 2002		
	Ending balance	Percentage	Ending balance	Percentage	
EAREM	\$ 585,191	_	\$ 696,780	_	
FFHC	2,133,090	_	_	_	
Others	5,731,670	1	6,678,529	1	
	\$ 8,449,951	1	\$ 7,375,309	1	

None of the transactions with the related parties amounted to more than 10% of each respective account. Hence the transactions are not listed individually in details. The interest rates of deposits applied to the related parties were the same as those offered to other customers.

### 4) Loans

	December 3	1, 2003	December 31, 2002		
	Ending balance	Percentage	Ending balance	Percentage	
FCB Leasing Co., Ltd.	\$ 6,952,800	1	\$ 7,921,400	1	
Others	7,623,405	1	15,146,121	2	
	\$ 14,576,205	2	\$ 23,067,521	3	

None of the transactions with the related parties amounted to more than 10% of each respective account. Hence the transactions are not listed individually in details. The interest rates of loans extended to the related parties were the same as those offered to other customers.

### 5) Transfer of business operating

On August 18, 2003, the Bank and FTS signed a business transfer agreement. Under the agreement, the Bank sold its fixed assets, business license, business contracts and related computer software of sixteen securities brokerages to FTS with an effective date of December 1, 2003, for a total amount of \$127,044. The Bank recognized a gain of \$7,872 on the disposal of property and equipment, and \$3,373 as other income. In addition, the securities financing business was transferred at the book value of \$1,545,077 on the first day after the effective date. Accordingly, no gain or loss was recognized. The amount was received in full as of December 31, 2003.

### 5. Pledged Assets

The balances of assets with restrictions on use as of December 31, 2003 and 2002 are as follows:

	Decem	ber 31, 2003	Decen	nber 31, 2002	Pledged purpose
Marketable securities	\$	2,591,900	\$	2,812,800	Guarantees for court and trust fund reserves
Refundable deposits		899,984		1,221,507	Guarantees for court and rental deposits
Total	\$	3,491,884	\$	4,034,307	·

### 6. Commitments and Contingent Liabilities

As of December 31, 2003 and 2002, the Bank has the following commitments and contingent liabilities: (1) Major commitment and contingent liabilities

	December 31, 2003	December 31, 2002
Unused loan commitments	\$ 23,616,229	\$ 22,783,481
Unused credit commitments for credit cards	67,065,833	61,762,747
Unused letters of credit issued	34,448,737	24,860,274
Guarantees	36,809,890	33,961,090
Collections receivables for customers	152,354,593	150,053,573
Collections payables for customers	10,294,063	10,122,225
Travelers' checks consignment-in	788,948	762,999
Payables on bills guaranteed	31,960,658	28,938,103
Trust assets	187,063,769	137,326,669
Customers' securities under custody	663,053,881	516,671,143
Government bonds under management	91,166,100	53,085,700
Repurchase commitments	25,586,918	28,133,182
Resale commitments	_	308,666

(2) The Trust Department of the Bank engages in planning and management of all trust businesses under the Banking Law and Trust Business Law. In addition, it provides customers with the investments of domestic and overseas mutual funds and custodian service.

As of December 31, 2003 and 2002, the investment details of trust assets are listed as follows:

Balance S	heet of T	rust Account	as of I	December	31.	. 2003
-----------	-----------	--------------	---------	----------	-----	--------

Balance	Sneet	Of Trust Accou	int as of December 31, 2003	
Trust assets			Trust liabilities	
Cash and bank deposits	\$	1,202,043	Payables	\$ 833
Short-term Investments		183,704,866	Other liabilities	2,059,412
Receivables		2,113,575	Trust capital	 185,003,524
Real estate		43,285		
Total	\$	187,063,769	Total	\$ 187,063,769
Proper	y List	of Trust Accour	nt as of December 31, 2003	
Trust assets				
Cash and bank deposits				\$ 1,202,043
Short-term investments				
Common stocks				3,066,836
Bonds				24,850,534
Mutual funds				155,787,496
Real estate				 43,285
Total				\$ 184,950,194
Balance	e Shee	t of Trust Accor	unt as of December 31, 2002	
Trust assets			Trust liabilities	
Cash and bank deposits	\$	666,966	Payables	\$ 1,460
Short-term investments		133,816,490	Other liabilities	2,409,866
Receivables		2,843,213	Trust capital	 134,915,343
Total	\$	137,326,669	Total	\$ 137,326,669
Proper	ty Ust	of Trust Accou	nt as of December 31, 2002	
Trust assets				
Cash and bank deposits				\$ 666,966
Short-term Investments				
Common stocks				4,486,492
Bonds				20,836,635
Mutual funds				 108,493,363
Total				\$ 134,483,456

- (3) Due to the collapse of the Tung Xin building caused by a major earthquake on September 21, 1999, the residents filed a legal claim of loss of personal properties against Hong Cheng Building Co., Ltd., Hong Ku Construction Co. Ltd., (including its directors and supervisors), Dah Lin Architect Co. and the Bank. As of December 31, 2003, the case was still pending under the Taipei District Court. However, the Bank's attorney believes that, the Bank will prevail in this case because there was no evidence found between the cause of collapse and the Bank's maintenance construction work, and because of the lack of malicious misconduct or negligence on the part of the Bank. Accordingly, no provision was made for the contingent liability in the financial statements.
- (4) As of December 31, 2003, the estimated future minimum lease commitments are as follows:

 Amount		
\$ 499,426		
405,994		
315,093		
221,831		
 225,431		
\$ 1,667,775		
<del></del>		

December 31, 2003

### (5) Others

- 1) As of December 31, 2003, the Bank has signed construction contracts in the amount of \$115,586 of which \$63,851 was paid. It is listed under "construction in progress and prepayments for equipment" account.
- 2) After the share exchange completed on January 2, 2003, the Bank becomes a wholly-owned subsidiary of FFHC. FTS, NITC and MFMI have also become subsidiaries of FFHC after the completion of share exchange on July 31, 2003.
- 3) In order to take advantage of the synergy effect of a financial holding company, the Board of Directors of the Bank resolved to transfer sixteen securities brokerages to FTS. Please refer to Note 4.(2) 5) "Transfer of business operating" for details.
- 4) The Bank is currently dedicated to organizational restructuring, under a new organization chart adopted by the Board of Directors. The goal is to build up a "clients first" business operating management, and develop a performance oriented culture so as to found a new business model to meet market challenges.

### 7. Significant Losses From Natural Disasters: None.

### 8. Significant Subsequent Events: None.

### 9. Others

### (1) Fair value of financial instruments

	December 31, 2003		
	Book value	Fair value	
Financial assets			
Financial assets with book value equal to fair value	\$1,224,659,122	\$1,224,659,122	
Marketable and trading securities	73,736,804	75,134,587	
Long-term investments	56,974,837	66,701,084	
Trading purpose			
FX contracts (forward and swap)	15,919,249	15,919,249	
FX margin trading	1,801,714	1,801,714	
Non-delivery forward	1,509,020	1,509,020	
Options held	234,375	234,375	
Non-trading purpose			
Interest rate related contracts (interest rate swap and assets swap excluding the principal)	197,090	(1,202,955)	
Cross currency swap contracts	1,674	19,929	
Financial liabilities			
Financial liabilities with book value equal to fair value	\$1,334,636,147	\$1,334,636,147	
Accrued pension liabilities	934,664	1,555,659	
Trading purpose			
FX contracts (forward and swap)	16,021,446	16,021,446	
FX margin trading	1,670,455	1,670,455	
Non-delivery forward	1,508,035	1,508,035	
Options written	229,440	229,440	
Non-trading purpose			
Interest rate related contracts (Interest rate swap and assets swap excluding the principal)	6,508	46,486	

	December 31, 2002		
	Book value	Fair value	
Financial assets			
Financial assets with book value equal to fair value	\$1,147,833,685	\$1,147,833,685	
Marketable and trading securities	78,964,504	81,404,234	
Long-term investments	17,916,921	26,827,840	
Trading purpose			
FX contracts (forward and swap)	8,237,074	8,237,074	
FX margin trading	910,277	910,277	
Options held	241,116	<b>251,97</b> 5	
Non-trading purpose Interest rate related contracts (interest rate swap and assets swap excluding the principal)	56,882	684,101	
Financial liabilities			
Financial liabilities with book value equal to fair value	\$1,219,899,731	\$1,219,899,731	
Accrued pension liabilities	776,496	873,462	
Trading purpose			
FX contracts (forward and swap)	8,243,268	8,243,268	
FX margin trading	910,749	910,749	
Options written	241,116	241,116	
Non-trading purpose			
Interest rate related contracts (Interest rate swap and assets swap excluding the principal)	119,523	1,040,706	

The methods and assumptions used in calculation of the fair value of financial instruments are summarized as follows:

- 1) As the instruments are close to maturity, the fair values of short-term financial instruments are approximately equal to their carrying values (deducting allowance for doubtful accounts) as stated on the balance sheet. This method is applicable to all financial instruments except for the items listed in the next paragraph.
- 2) Majority of the medium- and long-term loans have floating interest rates. The future discounted cash flow is estimated based upon the actual current rate. The fair value is approximately equal to the carrying value.
- 3) Short-term investments are valued at market prices when readily available, otherwise fair value is estimated based on financial or other information.
- 4) Long-term investments are valued at market prices when readily available, otherwise fair value is estimated based on financial or other information.
- 5) The fair value of accrued pension liability is estimated based on the amount of pension plan funded status to be provided as defined in the relevant actuarial reports on December 31, 2003 and 2002.
- 6) Assuming that contract terminates at balance sheet date, the fair value of derivative financial instruments is estimated based on the amount receivable or payable. In general, it includes unrealized gain or loss on outstanding contracts.

### (2) Derivative financial instruments

1) Contracted amounts or notional principal and credit risk

	December 31, 2003		December 31, 2002					
Financial instruments		ract (notional) principal	С	redit risk	Cont	ract (notional) principal	С	redit risk
Trading Purpose								
FX swap contracts	\$	49,940,288	\$	307,768	\$	43,488,150	\$	170,146
Forward contracts		19,909,031		172,578		24,989,913		231,343
FX margin trading		1,801,714		134,760		910,277		47,371
Options written		8,980,549		_		4,794,641		_
Options held		8,915,805		72,077		4,794,641		91,460
Non-trading Purpose								
Interest rate swaps		40,038,954		660,300		17,634,496		693,476
Cross currency swaps		339,980		19,929		1,004,446		11,773
Assets swaps (credit risk excluding the principal)		10,748,015		35,194		4,739,682		38,468

### 2) Types and conditions of derivative financial instruments

### (a) Trading conditions

The Bank has entered into asset-backed swap contracts, while conducting the deals of overseas convertible bonds. The structured swap contracts were made to swap the fixed rates of bonds into the floating rates of bonds. The counterparties of the bond deals retain the right to repurchase the convertible bonds based on conditions of the relevant contracts. Under this arrangement, the Bank has an Interest Income stream, however, it also takes on credit risks of both the bond issuers and the swap counterparties. Convertible bonds in asset swap transactions were recorded as "marketable securities", "loans, bills purchased and discounted" and "long-term investments" and totaled \$788,652, \$543,968, \$9,417,446 and \$500,000, \$243,460, \$3,999,700, respectively as of December 31, 2003 and 2002.

The payable and receivable balances arising from foreign exchange forward contracts, non-delivery forward contracts, FX margin trading and foreign exchange swap contracts are netted and accounted for as "accounts receivable" or "accounts payable."

### (b) Credit risk

The Bank's exposure from financial instruments is measured at fair value of contracted instruments with a positive position at the balance sheet date. Credit risk is the risk that counterparties of any financial instruments may not be able to fulfill their obligations at the due date. With proper credit risk evaluation and control in place, the Bank anticipates a relatively low risk of non-performance by those counterparties for the reason that they are either internationally recognized financial institutions or companies in compliance with the credit requirements.

#### (c) Market Risk

Market risks are related to the probability of variations in the value of a financial instrument because of fluctuations in market prices. The Bank has established specific detailed policies to control the market risks of interest and foreign exchange rates. Options are dealt on back-toback basis in order to lower the market risk.

### (d) Liquidity Risk

The liquidity risk will have an impact on the potential changes in market value of an instrument. If there is insufficient market activity, the Bank may not be able to timely unwind its position to avoid serious loss. The Bank mainly holds high market liquidity instruments and has also established appropriate risk exposure limits for such transactions. Therefore, the Bank has effectively managed its liquidity risk in view of the fact that the possibilities of those derivate financial instruments that may not be able to dispose at a reasonable market price is moderately low.

(e) The amount, the period and the uncertainty of the future cash flows The Bank acts in accordance with the square-off principle for deals of fund borrowing. The use of derivative financial instruments was mainly driven by customer's demand and as well as the Bank's needs for fund management or hedge purposes. They did not involve any contracts

As to the asset-backed swap contracts, the cash flow is determined by the amount against the difference between fixed and floating interest rate. As a result, the effect on cash flow is relatively minor.

### 3) The purpose of holding derivative financial instruments

The Bank holds or issues financial instruments for the purpose of trading and non-trading. The foreign exchange swap contracts for non-trading purpose were used to hedge against exchange rate resulting from the Bank's assets and liabilities, whereas the asset-backed swaps contracts were to hedge against interest rate risk of the Bank's assets (net). The Bank's FX businesses mainly include spots, forwards, swaps, currency options and margin trading. The currency options are conducted on back-to-back basis in order to hedge the market risk. The Bank aims to mitigate the losses of potential market fluctuations to a minimum. The financial instruments hold or issued by the Bank have highly negative correlation to the fair value fluctuation of hedged products and the effectiveness of hedging is reviewed on a regular basis.

4) Disclosure of net gains (losses) from the transactions Transaction gains and losses from the derivative transactions are recorded as exchange gain or loss, interest income or interest expense, and derivatives gain are summarized as follows:

	January 1, 2003 to December 31, 2003		January 1, 2002 to December 31, 200		
Interest Income	\$	618,835	\$	184,941	
Interest expense		(82,594)		(103,289)	
Exchange gain		652,803		835,378	
Derivatives gain		69,133		159,039	
	\$	1,258,177	\$	1,076,069	

#### (3) Financial instruments with off-balance sheet credit risk

- 1) The Bank has a great number of credit commitments originated from the credit business and issuance of credit cards. The terms for most of the credits fall within a year with interest rate ranging from 2.3% to 13%. However, the highest interest rate charged for the credit card receivables is 18.25%. In addition, the Bank provides financial guarantees and commercial guarantees, which guarantee performance to the third parties, and their maturity term varies.
- 2) The contract amounts of financial instruments held by the Bank with off-balance sheet credit risk are as follows:

	December 31, 2003	December 31, 2002
Financial guarantees and letters of credit	\$ 71,258,627	\$ 58,821,364
Unused loan commitments	23,616,229	22,783,481
Unused credit card commitments	67,065,833	61,762,747

- 3) As a guarantor, the Bank's commitments will not be utilized, unless the customers fail to honor the obligations. Hence, the contract amount does not represent future cash outflows, which means that the future cash demand may be less than the contract amount. Assuming that the credit has fully been used and the value of the collateral or other guarantee has impaired, the credit risk is the same as the contract amount, which represents the maximum possible loss to the Bank.
- Prior to providing loan commitments, financial guarantees and commercial letters of credit, the Bank performs strict credit evaluation. Any draw down of the credit is made on the basis of the evaluation results and proper collateral is required according to the Bank's policy.

The bank's collateralized credits accounted for 54.34% of its total credits. Most collateral is in the form of land, buildings, cash, securities or other assets. The Bank has the right to dispose the collateral in case of default.

Credit card commitments do not require collateral, but the Bank regularly evaluates the cardholder's credit status, and if necessary, will adjust the cardholder's credit limit.

### (4) Financial instruments with significant concentration of credit risk

 The concentration of credit risk is caused by the financial instruments being significantly exposed to any single customer or a group of counterparties that engage in business activities of similar commercial and economic nature, since the inability to fulfill their contractual obligation during market downturn or other unanticipated situations is also similar. The Bank does not engage in activities that are significantly exposed to any individual customer or counterparties. However, the credit extended to counterparties that represent more than 5% of the Bank's total loans, bills purchased, discounted, and receivables are classified below.

### 2) Credit risk-by counter party

	December 31, 2003		December 31, 2002	
Loans by counterparty				
Non-state-owned corporations	\$	403,942,682	\$	398,758,243
Individuals		286,695,478		277,099,525
Government organizations		56,599,094		68,643,165
State-owned corporations		22,774,032		24,568,388
Non-profit organizations		4,931,270		5,916,533
Others		2,185,000		6,793,963
Offshore entities		90,770,565		73,550,258
	\$	867,898,121	\$	855,330,075

Please refer to Note 9(3) for the Bank's collateral policy. If the counterparty falls to honor the commitments and the collateral is completely worthless, the possible loss incurred is equal to the contract value.

3) There is no significant net position for foreign currency transactions, as December 31, 2003 and 2002.

### (5) Average value and average interest rates of interest-earning assets and interest-bearing liabilities

	Decembe	1, 2003 to r 31, 2003	January 1, 2002 to December 31, 2002			
	Average value (note)	Average interest rate (%)	Average value (note)	Average interest rate (%)		
Assets						
Certificates of deposit	\$ 154,247,373	1.42	\$ 81,037,728	2.25		
Due from banks	110,746,041	1.22	109,722,496	1.91		
Due from Central Bank	40,094,203	1.58	37,461,291	2.25		
Marketable securities	51,270,724	3.61	63,096,329	4.71		
Loans, bills purchased and discounted	805,366,450	3.70	796,288,146	4.98		
Liabilities						
Due to Central Bank	\$ 247,025	_	\$ 290,123	0.62		
Due to banks	162,926,708	1.19	146,469,784	1.94		
Deposits and remittances	996,015,870	1.18	954,306,665	2.03		
Negotiable certificates of deposit	13,095,347	1.16	13,093,382	2.26		
Other borrowings	216,362	0.85	406,391	0.97		
Financial bonds payable	42,730,411	3.82	20,520,548	4.01		

note: The average value of these assets and liabilities is calculated on a daily basis.

### (6) Duration Analysis of assets and liabilities

	December 31, 2003				
	1~90 days	91~180 days	181~365 days Over 1 year	Total	
Assets					
Certificates of deposit	\$ 48,851,000	\$ 53,859,000	<b>\$ 70,306,000 \$ 24,800,628</b>	\$ 197,816,628	
Due from banks	75,165,299	20,602,788	237,986 645,962	96,652,035	
Due from Central Bank	21,909,930	27,316,000		49,225,930	
Marketable and trading securities	6,888,051	4,044,828	5,514,572 57,289,353	73,736,804	
Loans, bills purchased and discounted	243,592,885	78,209,104	82,106,444 450,230,233	854,138,666	
Long-term bond investments		172,188		44,836,643	
Total	\$ 396,407,165	\$ 184,203,908	\$ 158,165,002 \$ 577,630,631	\$ 1,316,406,706	
Liabilities					
Due to Central Bank	\$ 185,514	<b>\$</b> —	<b>\$</b> - <b>\$</b> -	\$ 185,514	
Due to banks	106,964,844	16,387,036	- 611,964	123,963,844	
Deposits and remittances	402,466,394	188,713,302	308,486,390 227,307,952	1,126,974,038	
Negotiable certificates of deposit	3,730,200	2,191,000	3,590,000 667,000	10,178,200	
Financial bonds payable	_	_	- 55,300,000	55,300,000	
Funds borrowed from Central Bank and other banks	176,965			176,965	
Total	\$ 513,523,917	\$ 207,291,338	\$ 312,076,390 \$ 283,886,916	\$ 1,316,778,561	

	December 31, 2002								
		1~90 days		91~180 days	1	81~365 days	 Over 1 year		Total
Assets									
Certificates of deposit	\$ 3	9,700,000	\$	17,800,000	\$	21,456,000	\$ 11,517,162	\$	90,473,162
Due from banks	10	0,526,149		9,703,620		834,720	2,484,780		113,549.269
Due from Central Bank	4	4,929,395		24,917,000		_	_		69,846,395
Marketable and trading securities	1	6,085,655		5,348,932		3,824,560	53,705,357		78,964,504
Loans, bills purchased and discounted-net	22	2,165,163		75,873,460		94,897,680	423,539,380		816,475,683
Long-term bond investments		<u> </u>		281,266		278,240	5,037,657		5,597,163
Total	\$ 42	3,406,362	\$	133,924,278	\$	121,291,200	\$ 496,284,336	\$ :	1,174,906,176
Liabilities									
Due to Central Bank	\$	174,490	\$	_	\$	_	\$ _	\$	174,490
Due to banks	7	4,006,641		5,147,440		626,040	_		79,780,121
Deposits and remittances	37	8,167,571		187,306,480		316,997,020	185,176,680	:	1,067,647,751
Negotiable certificates of deposit		6,603,400		2,487,000		5,150,000	608,000		14,848,400
Financial bonds payable		_		_		_	30,500,000		30,500,000
Funds borrowed from Central Bank and other banks		299,378			_		 	_	299,378
Total	\$ 45	9,251,480	\$	194,940,920	\$	322,773,060	\$ 216,284,680	\$ :	1,193,250,140

### (7) Reclassifications

Certain accounts of the 2002 financial statements have been reclassified to conform to the presentation of the 2003 financial statements. For example, loss on sales of non-performing loans was reclassified from non-operating expenses to operating costs, loss (gain) on long-tern equity investments-net was reclassified to loss on long-term equity investments-net or other operating revenue in accordance with "Guidelines Governing Preparation of Financial Statements by Securities Issures," and certificates of deposit was reclassified from short-term investments to due from banks, etc.

### 10. Supplementary Disclosures

Information regarding significant transactions

#### (1) Funds lent to others

The Bank and its subsidiary - First Commercial Bank (USA) only engage in financial activities prescribed under the Banking Law; therefore, disclosure is not required. There are no other such transactions for the other subsidiaries.

### (2) Acting as guarantor for others

The Bank and its subsidiary - First Commercial Bank (USA) only engage in financial activities prescribed under the Banking Law; therefore, disclosure is not required. There are no other such transactions for the other subsidiaries.

(3) Investment in People's Republic of China: None.

#### 11. Segmental Financial Information

### (1) Industrial information

The Bank is solely engaged in the banking business. Therefore, it is not required to provide industrial information.

### (2) Geographical information

The Bank is not required to disclose geographical information as the revenues and tangible assets of foreign branches as of and for the year ended December 31, 2003 and 2002 were less than 10% of the Bank's total revenues and assets, respectively.

### (3) Revenue from exporting

The export revenue dealt with customers by domestic operating units accounted for less than 10% of the Bank's operating revenue in 2003 and 2002.

### (4) Major customer Information

None of any customer contribution to the revenue accounted for more than 10% of the Bank's total operating revenue in 2003 and 2002.

## Statement of Internal Control System

According to our evaluation of the Internal Control System from January 1, 2003 to December 31, 2003, First Commercial Bank (hereinafter referred to as "FCB") issues the following statement:

- FCB acknowledges that FCB's Board of Directors and Management are responsible for the establishment, implementation, and maintenance of the Internal Control System. FCB has already established such a system in order to provide reasonable assurance with respect to the achievement of the following targets: (1) the effectiveness and efficiency of business operation (including profit, performance, protection of assets, etc.). (2) the credibility of financial reports, (3) the compliance with all applicable laws, regulations, rulings and orders.
- 2. The Internal Control System has its limitation in nature. No matter how perfectly it is designed, the efficient Internal Control System can only provide reasonable assurance with respect to achievement of the above three targets. Furthermore, since the environment and circumstances are changeable, the effectiveness of the Internal Control System may also vary from time to time. However, the Internal Control System of FCB is managed with selfauditing mechanisms. Once a deficiency is identified, FCB will correct it as soon as possible.
- 3. Pursuant to the "Guidelines for Public Companies to establish Internal Control System" (hereinafter referred to as "Guidelines") announced by Securities and Futures Commission of the Ministry of Finance, FCB exercises its own judgment on efficiency of the Internal Control System in order to see whether or not the design and execution of Internal Control is effective. According to the "Guidelines", the Internal Control consists of the following subjects: (1) Environment Control. (2) Risk Evaluation. (3) Control Operation. (4) Information & Communication. (5) Supervision (or Audit). Each subject includes many items as specified In the "Guidelines".
- 4. In order to evaluation the efficiency of the design and execution of our Internal Control System, FCB has adopted the above mentioned criteria of Internal Control.
- 5. According to the above evaluation result, FCB considers that the design and execution of FCB's Internal Control System (subsidiary's governance covered), including effectiveness and efficiency of business operation, credibility of financial reports, and compliance with applicable laws, regulations, rulings are valid and can reasonably assure the achievement of the above mentioned targets.
- 6. The "Statement" will be a major part of FCB's Annual Report and Prospectus, and will also be published for public information. If the above mentioned public information has misrepresentations, frauds, intentional omissions, or any other acts which are sufficient to mislead other persons, such illegal deeds shall entail liabilities specified in Article 20, 32, 171 and 174 under the Securities and Exchange Law.
- 7. This statement was approved by the Board of Directors Meeting of FCB on March 12, 2004 and the thirteen attending members of the Board of Directors unanimously agreed to the content of this declaration.

First Commercial Bank

Steve S.F. Shleh

Chairman

March 15, 2004

Long of Kino

Long-I Llao President

## **Overseas Correspondent Banks**



Total Correspondent Banks: 1582				
Europe: 523	North America: 254			
Asia: 588 Central & South Americ				
Middle & Near East: 65	Oceania: 64			
Africa: 40				



## **Domestic Offices Appointed to Conduct International Business**

#### International Department

3Fl. & 4Fl. 30, Chung King S. Rd., Sec. 1 Taipei 100-05, Taiwan

TEL: (02)2348-1111 SWIFT: FCBKTWTP TLX: 11310 FIRSTBK

### Offshore Banking Branch

5Fl. 30, Chung King S. Rd., Sec. 1, Talpel 100-05, Talwan

TEL: (02)2348-1111 SWIFT: FCBKTWTPOBU TLX: 24472 FIRSTBK

### **Business Department**

1&2 Fl. 30, Chung King S. Rd., Sec. 1 Taipei 100-05, Taiwan

TEL: (02)2348-1111

#### An-Ho Branch

184, Hsin-Yi Rd., Sec.4, Taipei 106, Taiwan

TEL: (02)2325-6000

### Chang-Chun Branch

169, Fu Hsin N. Rd., Taipel 105, Taiwan

TEL: (02)2719-2132

#### Chang-Hua Branch

48, Ho-Ping Rd., Chang Hua City Chang Hua Hslen 500, Talwan

TEL: (04)723-2161

#### Chang-Tai Branch

99, Chung Hsin Rd., Sec, 2, San Chung,

Taipei Hsien 241, Taiwan TEL: (02)2988-4433

#### Cheng-Tung Branch

103, Nanking E. Rd., Sec. 3, Taipei 104, Taiwan

TEL: (02)2506-2881

### Chi-Cheng Branch

508, Chung Cheng Rd., Hsin Tien City 231, Taiwan

TEL: (02)2218-4651

#### Chla-Yl Branch

307, Chung Shan Rd., Chia Yi City 600, Talwan

TEL: (05)227-2110

### Chien-Cheng Branch

40, Cheng Teh Rd., Sec. 1, Talpel 102, Talwan

TEL: (02)2555-6231

### Chien-Kuo Branch

161, Min Sheng E. Rd., Sec. 2, Taipei 104, Taiwan

TEL: (02)2506-0110

### Chu-Ko Branch

273, Kwang Fu Rd., Sec. 1, Hsin-Chu 300, Taiwan

TEL: (03)563-7111

#### Chung-Ho Branch

152, Chung Shan Rd., Sec. 2, Chung Ho City,

Taipei Hsien 235, Taiwan TEL: (02)2249-5011

### Chung-Hslao-Road Branch

94, Chung Hsiao E. Rd., Sec. 2, Taipei 100, Taiwan

TEL: (02)2341-6111

### Chung-Kang Branch

60-7, Taichung Kang Rd., Sec. 2, Taichung 407, Taiwan

TEL: (04)2313-6111

#### Chung-Li Branch

146, Chung Cheng Rd., Chung ∐ City, Tao Yuan Hslen 320, Talwan

TEL: (03)422-5111

#### Chung-Lun Branch

188, Nanking E. Rd., Sec. 5, Talpel 105, Talwan

TEL: (02)2760-6969

#### Chung-Shan Branch

61, Chung Shan N. Rd., Sec. 2, Taipei 104, Taiwan

TEL: (02)2521-1111

### Feng-Yuan Branch

423, Chung Shan Rd., Feng Yuan City,

Taichung Hsien 420, Taiwan

TEL: (04)2522-5111

#### Fu-Hsing Branch

36-10, Fu Hsing S. Rd., Sec. 1, Taipel 104, Taiwan

TEL: (02)2772-2345

#### Hsi-Chih Branch

280, Ta Tung Rd., Sec. 1, Hsl Chih Taipel Hslen 221, Taiwan

TEL: (02)2647-1688

#### Hsin-Chu Branch

3, Ing Ming St., Hsin Chu 300

P.O.Box 30, Hsin Chu, Talwan

TEL: (03)522-6111

SWIFT: FCBKTWTP301

TLX: 33583 FCB HC

#### Hsin-Chuang Branch

316, Chung Cheng Rd., Hsin Chuang City,

Taipei Hsien 242, Taiwan

TEL: (02)2992-9001

### Hsin-Hsing Branch

17, Chung Cheng 4th Rd., Kaohslung 800, Talwan

TEL: (07)271-9111

### **Hsin-Tien Branch**

134, Chung Hsing Rd., Sec. 3, Hsin-Tien,

Taipel Hsien 231, Taiwan

TEL: (02)2918-1835

### Hsin-Wei Branch

368, Fu Hsin S. Rd., Sec. 1, Taipel 106, Taiwan

TEL: (02)2755-7241

### Hsin-Yi Branch

168-170, Hsin Yi Rd., Sec. 2, Taipei 106, Taiwan

TEL: (02)2321-6811

### Jen-Ho Branch

376, Jen Ai Rd., Sec. 4, Taipei 106, Taiwan

TEL: (02)2755-6556

#### Kaohslung Branch

28, Min Chyuan 1st Rd., Kaohslung 802

P.O.Box 16, Kaohsiung, Taiwan

TEL: (07)335-0811

SWIFT: FCBKTWTP701

TLX: 81936, 72470 FBTKAO

#### **Keelung Branch**

103, Hsiao 3rd Rd., Keelung 200, Taiwan

TEL: (02)2427-9121

#### Ku-Ting Branch

50, Roosevelt Rd., Sec. 2, Talpel 106, Talwan

TEL: (02)2369-5222

#### Kwang-Fu Branch

16, Kwang Fu N. Rd., Taipei 105, Taiwan

TEL: (02)2577-3323

#### LI-Shan Branch

388, Nei-Hu Rd., Sec. 1, Taipei 114, Taiwan

TEL: (02)8797-8711

### Ling-Ya Branch

61, Wu Fu 3rd Rd., Kaohslung 801, Talwan

TEL: (07)282-2111

#### Lu-Kang Branch

301, Chung Shan Rd., Lu-Kang Chang Hua Hslen 505, Talwan

TEL: (04)777-2111

#### Min-Chuan Branch

365, Fu Hsin N. Rd., Taipel 105, Taiwan

TEL: (02)2719-2009

#### Min-Sheng Branch

134, Min Sheng E. Rd., Sec. 3, Taipei 105, Taiwan

TEL: (02)2713-8512

### Nan-Talchung Branch

35, Fu Hsin Rd., Sec. 4, Talchung 401, Talwan

TEL: (04)2223-1111

### Nanking-East-Road Branch

125, Nanking E. Rd., Sec. 2, Taipel 104, Taiwan

TEL: (02)2506-2111

#### Nei-Hu Branch

183, Cheng Kung Rd., Sec. 3, Talpel 114, Talwan

TEL: (02)2793-2311

### Pa-Teh Branch

3, Tun Hwa S. Rd., Sec. 1, Taipei 105, Taiwan

TEL: (02)2579-3616

#### Pan-Chiao Branch

107, Szu Chuan Rd., Sec. 1, Pan Chiao,

Taipei Hsien 220, Taiwan

TEL: (02)2961-5171

#### Pel-Tun Branch

696, Wen Hsin Rd., Sec. 4, Taichung 406, Taiwan

TEL: (04)2236-6111

### Ping-Tung Branch

308, Ming Sheng Rd., Ping Tung City,

Ping Tung Hsien 900, Talwan

TEL: (08)732-5111

#### Sha-Lu Branch

355, Chung Shan Rd., Sha Lu

Talchung Hsien 433, Talwan

TEL: (04)2662-1331

### Shih-Lin Branch

309, Chung Cheng Rd., Talpel 111, Talwan

TEL: (02)2882-1211

### Shih-Mao Branch

65, Tun Hua S. Rd., Sec. 2, Taipei 106, Taiwan

TEL: (02)2784-9811

### Sung-Chiang Branch

309, Sung Chiang Rd., Talpel 104, Talwan

TEL: (02)2501-7171

#### Sung-Shan Branch

760, Pa-Teh Road, Sec. 4, Taipei 105, Taiwan

TEL: (02)2767-4111

#### Ta-An Branch

390, Hsin Yi Rd., Sec. 4, Taipei 106, Taiwan

TEL: (02)2703-6111

#### Ta-Chla Branch

363, Shun Tlen Rd., Ta Chia

Taichung Hsien 437, Taiwan

TEL: (04)2688-2981

### Ta-Tao-Cheng Branch

63, TI Hua St., Sec. 1, Talpel 103, Talwan

TEL: (02)2555-3711

#### Ta-Tung Branch

56, Chung King N. Rd., Sec. 3, Talpel 103, Tawan

TEL: (02)2591-3251

### Talchung Branch

144, Tzu Yu Rd., Sec. 1, Taichung 403

P.O.Box 7, Talchung, Talwan

TEL: (04)2223-3611 SWITF: FCBKTWTP401

TLX: 51172 FIRST

#### Tainan Branch

82, Chung Yi Rd., Sec. 2, Tainan 700

P.O.Box 10, Tainan, Taiwan

TEL: (06)222-4131 SWIFT: FCBKTWTP601

TLX: 71362 FIRSTBK

### Tao-Yuan Branch

55, Min Tzwu Rd., Tao Yuan City

Tao Yuan Hsien 330, Taiwan

TEL: (03)332-6111

### Tun-Hua Branch

267, Tun Hua S. Rd., Sec. 2, Taipel 106, Talwan

TEL: (02)2736-2711

### Tung-Men Branch

216, Tung Men Road, Hsin Chu 300, Talwan TEL: (03)524-9211

### Yen-Chi Branch

289, Chung Hsiao E. Rd., Sec. 4, Taipei 106, Taiwan

TEL: (02)2731-5741

#### Yuan-Lin Branch

26, Yu-Ying Rd., Yuan Lin,

Chang Hua Hsien 510, Taiwan

TEL: (04)832-8811

#### Yuan-Shan Branch

53, Min Chuan W. Rd., Taipei 104, Taiwan

TEL: (02)2597-9234

### Yun-Ho Branch

161, Chung Cheng Rd., Tainan 700, Taiwan

TEL: (06)223-1141

### Yung-Chun Branch

400, Chung Hsiao E. Rd., Sec. 5, Taipel 110, Taiwan

TEL: (02)2720-8696

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# **Domestic Offices and Locations**

Name of Office	Location
* Business Department	Tainel
* OBU	- 1
* An-Ho	
Chang-An	
* Chang-Chun	•
* Cheng-Tung	•
* Chien-Cheng	-
* Chien-Kuo	Taipei
Chi-⊔n	Taipei
Ching-Mei	Taipei
* Chung-Hslao-Road	Talpel
* Chung-Lun	Talpel
* Chung-Shan	Talpel
* Fu-Hsing	Talpel
Hsl-Men	Talpel
Hsin-Ya	•
* Hsin-Wei	
* Hsin-Yi	
Jen-Al	•
* Jen-Ho	•
Kang-Chian	
* Ku-Ting	
	•
* Kwang-Fu	•
* LI-Shan	
* Min-Chuan	
* Min-Sheng	
Mu-Cha	· · · · · · · · · · · · · · · · · · ·
Nan-Kang	•
* Nanking-East-Road	
Nan-Men	
* Nel-Hu	- •
* Pa-Teh	
Pel-Tou	
* Shih-Lin	· · · · · · · · · · · · · · · · · · ·
* Shih-Mao	•
Shuang-Yuan	•
* Sung-Chiang	
* Sung-Shan	
Sung-Mao	
* Ta-An	
Ta-Chih	-
* Ta-Tao-Cheng	-
* Ta-Tung	•
Tien-Mu	•
* Tun-Hua	
Tung-Hu	
Wan-Hua	•
Wan-Lung	
* Yen-Chl	Talpel
* Yuan-Shan	Taipei
* Yung-Chun	
* Chung-Ho Chun	
Lien-Cheng Chun	
* HsI-ChihHsI	
Dan-FengHsinchu	
* Hsin-ChuangHsinchu	
Tou-Chien Hsinchu	ang, Taipei
* Chi-Cheng Hsin	tien, Taipei
* Hsin-Tien Hsin	tten, Talpel
Lu-ChouLuc	
Hua-Chlang Panc	hiao, Taipei
* Pan-Chiao Panc	hiao, Talpel

Name of Office	Location
Pu-Chain	
* Chang-Tal	
Chung-Yang	
San-Chung-Pu5	Sanchung, Taipel
Shu-Un	
Tai-San	
Tu-Cheng Wu-Ku	
Wu-Ku Ind. Zone	
Ying-Ko	
Shuang-Ho	Yungho, Taipei
Yung-Ho	
* Keelung	Keelung
Sao-Chuan-Tou	Keelung
Tsao-Tlen-Wel	Keelung
I-Lan	
Lo-Tung	
Su-Ao	-
Pel-Tao	
* Tao-Yuan	
Hsi-U (	hundi Taoyuan
Nel-LI	
Ping-Cheng 0	
Nan-Kan	
Lung-TanL	ungtan, Taoyuan
Ta-Nan	. Pateh, Taoyuan
Ta-Hsi	
Ta-Yuan 1	
* Chu-Ko	
Chu-Pel	
Chu-Tung*  * Hsin-Chu	
* risin-criu	
* Tung-Men	
Chu-Nan	
Miao-Li	Miaoli
Tou-Fen	Mlaoli
Ching-Shul	
* Chung-Kang	-
* Feng-Yuan	_
* Nan-Talchung	-
Nan-Yang Pel-Talchung	_
* Pei-Tun	
* Sha-Lu	_
* Ta-Chia	
Ta-U	_
Ta-Ya	Taichung
* Talchung	
Tal-Ping	Talchung
Tung-Shih	_
Nan-Tou	
Pu-Ll	
Tsao-Tun	
* Chang-Hua	
Ho-Mei Hsl-Hu	
* Lu-Kang	_
Pel-Dou	-
* Yuan-Un	-
* Chia-Yi	
	,

	ime of Office	Location
IN		
	Hsin-Hsi	-
	Hsing-Chia	-
	Pu-Tzu	Chlayl
	Hsl-Lo	Yunlin
	Hu-Wel	Yunlin
	Dou-Llu	
	Dou-Nan	
	Pei-Kang	
	An-Nan	
	Chi-Ku	
	Chia-Li	
	Chih-Kan	
	Chin-Cheng	
	Chu-Hsi	
	Fu-Chlang	
	Hsin-Hua	Talnan
	Hsin-Ying	Tainan
	Kuei-Jen	Tainan
	Ma-Tou	Tainan
	Nan-Hsl	Tainan
	Nan-Science-Park	Tainan
	Shan-Hua	
	Shyue-Chla	
*	Tainan	
4.	Ta-Wan	
	Yen-Shul	
-1-	Yun-Ho	
*		
	Chi-Hsien	_
	Chi-Shan	_
	Chien-Cheng	_
	Ching-Lien	_
	Ding-Tai	-
	Feng-Shan	Kaohslung
	Hslao-Kang	.Kaohslung
*	HsIn-Hsing	Kaohslung
	Kang-Shan	Kaohslung
*	Kaohsiung	.Kaohsiung
	Lin-Yuan	.Kaohsiung
*	Ling-Ya	Kaohsiung
	Lu-Chu	.Kaohsiung
	Nan-Tzu	_
	Shih-Chuan	_
	Po-Al	
	San-Min	
	Tso-Ying	_
	Tz-Beng	
	Wan-Nei	
	Wu-Chia	_
	Wu-Fu	
	Yen-Cheng	_
	Chao-Chou	
	Chang-Chih	
	Heng-Chun	
*	Ping-Tung	
	Wan-Luan	Pingtung
	Tung-Kang	Pingtung
	Hua-Lien	
	Tai-Tung	
	Peng-Hu	_
	_	_
#O	ffices appointed to conduct interm	ational business

### **Business Netowrk**



### **Business Network**



### **Overseas Branches**

#### ■ El Salvador Branch

63a Av. Sur Y Alameda Roosevelt Lobby 2-3 CTRO Financiero Gigante San Salvador, El Salvador, C.A. Tel: 503-211-2121

Fax: 503-211-2130

### ■ Guam Branch

330, Hernan Cortes Avenue Hagatna, Guam 96910 U.S.A. P.O. Box 2461, Hagatna 96932, Guam Tel: 1-671-472-6864/5

Fax: 1-671-477-8921

### ■ Ho Chi Minh City Branch

2 Fl., 88, Dong Khol Street, District 1 Ho Chi Minh City, Vietnam

Tel: 84-8-823-8111 Fax: 84-8-822-1747

### ■ Hong Kong Branch

The Hong Kong Club Building, 7/F 3A Chater Road, Central, Hong Kong

Tel: 852-2868-9008 Fax: 852-2526-2900

#### ■London Branch

Bowman House, 29 Wilson Street London EC2M 2SJ, U.K. Tel: 44-20-7417-0000 Fax: 44-20-7417-0011

### ■ Los Angeles Branch

515, South Flower St., Suite 1050 Los Angeles, CA 90071, U.S.A.

Tel: 1-213-362-0200 Fax: 1-213-362-0244

### ■ New York Agency

750, Third Avenue, 34 Floor New York, N.Y. 10017, U.S.A.

Tel: 1-212-599-6868 Fax: 1-212-599-6133

#### ■ Palau Branch

P.O. Box 1605, P.D.C. Building MADALAII

Koror, Palau 96940 Tel: 680-488-6297 Fax: 680-488-6295

### ■ Phnom Penh Branch

263, Ang Duong Street Phnom Penh, Cambodia Tel: 855-23-210-026 Fax: 855-23-210-029

#### ■ Singapore Branch

ONG Building #01-02 76, Shenton Way Singapore 079119 Tel: 65-6221-5755 Fax: 65-6225-1905

#### ■Tokyo Branch

AIG Building, 13 Floor 1-3 Marunouchi, 1-Chome, Chiyoda-Ku Tokyo 100-0005, Japan Tel: 81-3-3213-2588

Fax: 81-3-3213-5377

### ■ Vancouver Branch

Sulte 100-5611, Cooney Road Richmond, B.C. V6X 336, Canada

Tel: 1-604-207-9600 Fax: 1-604-207-9638

### Overseas Representative Offices Irvine Branch

### ■ Bangkok Representative Office

Sathorn City Tower, 9 Floor 175, South Sathorn Road Tungmahamek, Sathorn Bangkok 10120, Thailand Tel: 66-2-679-5291 Fax: 66-2-679-5295

### ■ Hanoi Representative Office

198 Tran Quang Khai, 15 Fl., Suite 1507

Hanoi, Vietnam Tel: 84-4-936-2111 Fax: 84-4-936-2112

### ■ Shanghal Representative Office

Jhong Bao Building, 11 Fl., Unit 05-07 166, Pudong Lu Jia Zul East Road Shanghai 200120, China

Tel: 86-21-6888-6868 Fax: 86-21-6888-6363

### Subsidiary

## First Commercial Bank (USA)

### ■ Main Office

200 E. Main Street Alhambra, CA 91801, U.S.A. Tel: 1-626-300-6000

Fax: 1-626-300-5972

### ■ City of Industry Branch

18725 E. Gale Ave. #150 City of Industry, CA 91748, U.S.A.

Tel: 1-626-964-1888 Fax: 1-626-964-0066

### ■ Silicon Valley Branch

1141 S. De Anza Blvd. San Jose, CA 95129, U.S.A. Tel: 1-408-253-4666 Fax: 1-408-253-4672

4250, Barranca Parkway, Sulte E Irvine, CA 92604, U.S.A. Tel: 1-949-654-2888 Fax: 1-949-654-2899